

Ontario Dairy Marketing Statistics

Highlights of Ontario's dairy sector – May 2010

1. Milk Production

| | This Year <i>Litres</i> | Last Year <i>Litres</i> | % Change |
|-------------------------|-----------------------------------|-----------------------------------|-----------------|
| May | 216,035,379 | 216,596,390 | (0.3) |
| 12-Month Rolling | 2,508,032,455 | 2,434,331,156 | 3.0 |

2. Milk Composition

| | This Year | Last Year | % Change | May-10 | May-09 | % Change |
|---------------------|------------------|------------------|-----------------|---------------|---------------|-----------------|
| Butterfat | 3.9392 | 3.9563 | -0.4305 | 3.8845 | 3.9447 | -1.5261 |
| Protein | 3.3038 | 3.3198 | -0.4834 | 3.2566 | 3.2927 | -1.0964 |
| Other Solids | 5.7139 | 5.7061 | 0.1375 | 5.7523 | 5.7099 | 0.7426 |

3. Milk Utilization

| Month | Provincial | | | Individual Producer | | | | | | | |
|----------------------------|----------------------|---------------------|---------------|---------------------|---------------|-----------------|---------------|-------------------|---------------|-----------------|---------------|
| | Monthly Qta+Innov | Total BF Shipped | % of Quota | Within Qta Kgs | % of Quota | Credits Used | % of Quota | Incentive Used | % of Quota | Over Qta Kgs | % of Quota |
| May-09 | 8,246,795 | 8,541,350 | 103.57 | 8,202,758 | 99.47 | 229,969 | 2.79 | 81,069 | 0.98 | 27,554 | 0.33 |
| Rolling 12 mths | 97,962,792 | 96,275,188 | 98.28 | 93,802,675 | 95.75 | 1,640,396 | 1.67 | 711,118 | 0.73 | 120,998 | 0.12 |
| May-10 | 8,302,473 | 8,388,912 | 101.04 | 8,123,483 | 97.84 | 203,448 | 2.45 | 0 | | 61,981 | 0.75 |
| Rolling 12 mths | 97,754,928 | 98,762,937 | 101.03 | 95,295,714 | 97.48 | 2,001,121 | 2.05 | 1,050,081 | 1.07 | 416,021 | 0.43 |

4. Gross Farm Milk Prices

| \$ Per HL | May-09 | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May-10 |
|-------------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------|
| Within Qta | 77.78 | 73.98 | 72.76 | 71.82 | 75.14 | 73.61 | 76.34 | 78.08 | 76.32 | 76.56 | 77.79 | 74.62 | 76.00 |

5. Fluid Milk Sales

| | Fluid Milk (1a and 1c) | | Cream (1b) | |
|-----------------------------------|------------------------|-------|------------|------|
| | Ontario | P5 | Ontario | P5 |
| April, 2010 | -2.39 | -2.40 | 5.70 | 2.47 |
| May, 2010 | -1.49 | | 3.10 | |
| 12 Month Rolling | 1.86 | -0.12 | 5.04 | 4.48 |
| % change this year over last year | | | | |

6. Twelve Month Rolling Quota Utilization

| 12 Months Ending | Domestic Shipments Kgs BF | Annual Quota & Innovation Kgs BF | Utilization % | Provincial Tolerance % |
|------------------|---------------------------|----------------------------------|---------------|------------------------|
| Jun-09 | 96,714,013 | 97,587,196 | 99.1 | -1.347 |
| Jul. | 97,292,043 | 97,587,196 | 99.7 | -1.258 |
| Aug. | 97,738,966 | 97,547,088 | 100.2 | -1.172 |
| Sep. | 98,129,377 | 97,547,088 | 100.6 | -1.21 |
| Oct. | 98,521,534 | 97,899,033 | 100.6 | -1.177 |
| Nov. | 98,830,502 | 97,899,033 | 101.0 | -1.072 |
| Dec. | 98,983,038 | 97,820,220 | 101.2 | -1.061 |
| Jan. | 99,063,520 | 97,820,220 | 101.3 | -.887 |
| Feb. | 99,047,574 | 97,831,378 | 101.2 | -.876 |
| Mar. | 98,995,182 | 97,831,378 | 101.2 | -.879 |
| Apr. | 98,915,375 | 97,754,928 | 101.2 | -.781 |
| May-10 | 98,762,937 | 97,754,928 | 101.0 | Not Available |

Provincial tolerance refers to a provinces cumulative credit position with respect to its continuous quota obligations under the national plan. Expressed as a percentage, it is calculated by taking a provinces total over/ (under) production credits in a rolling 12 months and dividing by the provinces official quota for the same period. Provincial tolerance should be within the upper limit of 0.5 % and the lower limit of -2.0% effective August 1, 2010. The lower limit is -1.5% at the pool level effective August 1, 2010.

7. DHI Cow Numbers – 24 Month Comparison

