

**DAIRY
FARMERS
OF
ONTARIO**

**Dairy
Statistical
Handbook
2010 - 2011**

Milk

27th Edition

DFO STATISTICAL HANDBOOK

2010 - 2011

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DAIRY FARMERS OF ONTARIO BOARD MEMBER REGIONS

Region	Dairy Producer Committees
1	Glengarry, Prescott, Russell
2	Carleton, Dundas, Stormont
3	Frontenac, Grenville, Lanark, Leeds, Renfrew
4	Hastings, Lennox & Addington, Northumberland, Prince Edward
5	City of Kawartha Lakes, Durham Region, Peterborough, York
6	Dufferin, Peel, Simcoe, Wellington
7	Brant, Haldimand, Halton, Niagara, Norfolk, Wentworth
8	Oxford, Waterloo
9	Elgin, Essex-Kent, Lambton, Middlesex
10	Huron, Perth
11	Bruce, Grey
12	Algoma, Cochrane, East Nipissing-Parry Sound, East Sudbury-West Nipissing, Manitoulin-West Sudbury, Rainy River, Thunder Bay, Timiskaming

Table 1

**LICENCED MILK PRODUCTION UNITS IN ONTARIO
BY BOARD REGIONS AND DAIRY PRODUCER COMMITTEES,
2002 AND 2007 - 2011
August 1st**

	2002	2007	2008	2009	2010	2011
Glengarry	172	126	125	120	116	113
Prescott	229	174	164	160	160	158
Russell	172	144	137	132	127	124
Board Region 1	573	444	426	412	403	395
Carleton	149	103	96	92	91	91
Dundas	223	160	158	150	148	142
Stormont	148	106	104	103	101	96
Board Region 2	520	369	358	345	340	329
Frontenac	83	57	51	50	47	48
Grenville	52	37	36	36	36	35
Lanark	78	52	49	45	44	43
Leeds	123	92	91	88	85	84
Renfrew	123	99	94	90	90	88
Board Region 3	459	337	321	309	302	298
Hastings	122	75	70	65	61	62
Lennox & Addington	64	46	45	43	44	44
Northumberland	136	99	95	92	92	89
Prince Edward	87	53	50	48	45	44
Board Region 4	409	273	260	248	242	239
City of Kawartha Lakes	82	63	60	60	59	58
Durham Region	167	125	120	120	117	113
Peterborough	88	65	64	61	60	60
York	44	32	31	32	31	31
Board Region 5	381	285	275	273	267	262
Dufferin	46	37	36	35	33	32
Peel	67	39	38	36	32	30
Simcoe	151	114	107	103	100	96
Wellington	427	378	373	368	370	372
Board Region 6	691	568	554	542	535	530
Brant	71	53	50	51	51	50
Haldimand ¹	105	75	69	65	64	64
Halton	16	11	10	10	10	10
Niagara	105	61	57	54	53	53
Norfolk	28	21	20	18	18	18
Wentworth	49	33	32	32	29	31
Board Region 7	374	254	238	230	225	226

¹ For 2002 Haldimand includes Norfolk county.

**LICENCED MILK PRODUCTION UNITS IN ONTARIO
BY BOARD REGIONS AND DAIRY PRODUCER COMMITTEES,
2002 AND 2007 – 2011
August 1st**

	2002	2007	2008	2009	2010	2011
Oxford	431	348	342	335	332	329
Waterloo	291	260	254	252	254	251
Board Region 8	722	608	596	587	586	580
Elgin	122	81	77	71	71	69
Essex-Kent	32	23	23	22	21	21
Lambton	68	53	53	51	51	51
Middlesex	167	128	124	121	119	119
Board Region 9	389	285	277	265	262	260
Huron	250	183	178	177	177	175
Perth	486	403	395	392	390	389
Board Region 10	736	586	573	569	567	564
Bruce	232	189	179	174	174	172
Grey	190	146	142	141	141	140
Board Region 11	422	335	321	315	315	312
Algoma	17	11	11	11	10	10
Cochrane	8	7	6	6	5	5
East Nipissing - Parry Sound	13	9	9	8	8	8
East Sudbury - West Nipissing	35	26	22	22	21	19
Manitoulin - West Sudbury	13	9	9	9	9	9
Rainy River	20	13	12	11	11	12
Thunder Bay	41	31	27	27	27	27
Timiskaming	78	58	57	54	54	52
Board Region 12	225	164	153	148	145	142
PROVINCIAL TOTAL	5,901	4,508	4,352	4,243	4,189	4,137

Table 2 (cont'd)

**DISTRIBUTION OF LICENCED MILK PRODUCTION UNITS
BY DAILY QUOTA LEVELS,
July 2004 and July 2007 - July 2011**

Quota Ranges (kgs)	July 2004	July 2007	July 2008	July 2009	July 2010	July 2011
0.00 - 0.00	48	0	0	0	0	0
0.01 - 5.00	5	2	2	2	2	1
5.01 - 10.00	100	51	46	36	31	28
10.01 - 15.00	251	169	145	130	131	108
15.01 - 20.00	368	239	219	198	183	167
20.01 - 25.00	424	307	287	257	258	240
25.01 - 30.00	534	393	349	327	310	281
30.01 - 35.00	524	418	392	366	349	331
35.01 - 40.00	509	406	375	365	376	366
40.01 - 45.00	426	397	404	384	365	373
45.01 - 50.00	343	308	294	297	312	272
50.01 - 55.00	255	242	238	239	230	272
55.01 - 60.00	225	218	212	213	213	206
60.01 - 65.00	183	180	193	196	179	192
65.01 - 70.00	154	142	142	138	139	137
70.01 - 120.00	666	680	679	694	710	738
120.00 - 220.00	199	254	258	278	275	290
220.01 - 320.00	48	61	68	68	70	75
320.01 - 420.00	10	25	26	26	25	29
420.00+	10	16	23	29	31	31
Total	5,013	4,508	4,352	4,243	4,189	4,137

Table 3

**MILK MARKETED¹ FROM
LICENCED MILK PRODUCTION UNITS IN ONTARIO,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July**

	2001/2002		2006/07		2007/08		2008/09		2009/10		2010/11	
	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%
August	214,975	8.4	200,111	8.2	213,315	8.5	201,677	8.2	212,401	8.5	211,636	8.4
September	206,458	8.1	195,377	8.0	204,417	8.2	194,834	7.9	205,869	8.2	204,329	8.1
October	210,735	8.2	198,810	8.2	209,231	8.4	200,652	8.2	209,206	8.4	209,113	8.3
November	206,599	8.1	194,503	8.0	203,341	8.1	195,468	7.9	203,404	8.1	203,574	8.1
December	218,385	8.5	204,679	8.4	212,550	8.5	205,438	8.4	210,665	8.4	209,956	8.4
January	221,764	8.6	206,460	8.5	217,176	8.7	208,026	8.5	211,720	8.5	211,778	8.4
February	201,737	7.9	185,106	7.6	202,505	8.1	190,270	7.7	191,427	7.7	191,861	7.6
March	223,821	8.7	207,192	8.5	213,181	8.5	212,353	8.6	213,116	8.5	213,419	8.5
April	215,842	8.4	205,024	8.4	205,717	8.2	207,420	8.4	208,137	8.3	208,064	8.3
May	222,043	8.7	216,235	8.9	212,116	8.5	216,596	8.8	216,035	8.6	217,230	8.7
June	210,899	8.2	208,589	8.6	199,738	8.0	210,216	8.5	206,844	8.3	211,543	8.4
July	210,498	8.2	214,921	8.8	201,869	8.1	215,836	8.8	209,381	8.4	216,394	8.6
Dairy Year Total	2,563,756	100.0	2,437,006	100.0	2,495,156	100.0	2,458,777	100.0	2,498,206	100.0	2,508,897	100.0

¹ Includes all milk marketed including Food Bank donations (all years) and milk marketed under commercial export (1999/2000 to 2006/2007).

Note: Totals may not add exactly due to rounding.

Table 4

**SEASONALITY OF PRODUCTION,
2001/2002 AND 2006/07 - 2010/11
Average Daily Shipments¹ as a Per Cent of
Annual Average Daily Shipments²
Dairy Year - August to July**

	<u>2001/2002</u>	<u>2006/07</u>	<u>2007/08</u>	<u>2008/09</u>	<u>2009/10</u>	<u>2010/11</u>
	%	%	%	%	%	%
August	98.73	96.68	100.94	96.57	100.11	99.32
September	97.98	97.54	99.95	96.41	100.26	99.09
October	96.78	96.05	99.00	96.08	98.60	98.14
November	98.04	97.10	99.42	96.72	99.06	98.72
December	100.29	98.89	100.57	98.38	99.29	98.53
January	101.85	99.75	102.76	99.62	99.78	99.39
February	102.58	99.01	106.09	100.88	99.89	99.69
March	102.79	100.10	100.87	101.69	100.44	100.16
April	102.43	102.36	100.58	102.64	101.37	100.90
May	101.97	104.47	100.37	103.72	101.82	101.95
June	100.08	104.14	97.66	104.02	100.74	102.59
July	96.67	103.84	95.52	103.36	98.68	101.55
Annual Average Daily Shipments² (thousand litres)	7,024.0	6,676.7	6,817.4	6,736.8	6,844.4	6,873.7

¹ Total monthly shipments divided by days in the month.

² Total annual shipments for the dairy year divided by the days in the year.

**MILK MARKETED¹ IN ONTARIO
BY BOARD REGIONS, AND DAIRY PRODUCER COMMITTEES,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(thousand litres)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
Glengarry	78,030	69,804	70,376	70,253	70,414	70,415
Prescott	111,194	105,912	106,089	102,088	101,579	102,234
Russell	97,456	94,624	96,166	90,296	90,763	91,121
Board Region 1	286,679	270,340	272,631	262,637	262,756	263,770
Carleton	71,773	65,037	64,452	63,319	65,105	66,817
Dundas	94,618	84,713	84,873	82,500	82,852	82,382
Stormont	60,617	54,352	55,463	54,611	55,807	55,511
Board Region 2	227,009	204,102	204,788	200,430	203,764	204,709
Frontenac	25,709	19,798	19,241	17,890	18,036	17,868
Grenville	22,089	22,695	23,242	23,746	24,673	24,615
Lanark	22,887	16,223	16,532	15,644	15,070	15,190
Leeds	46,216	44,769	44,656	44,310	44,606	44,776
Renfrew	46,618	43,879	44,827	43,036	43,256	43,220
Board Region 3	163,519	147,364	148,498	144,626	145,642	145,669
Hastings	47,559	32,566	31,570	29,714	28,968	29,819
Lennox & Addington	25,112	22,309	22,456	21,949	22,305	22,249
Northumberland	51,414	42,760	43,085	41,591	42,072	41,988
Prince Edward	30,876	22,142	22,442	21,794	21,079	20,848
Board Region 4	154,960	119,777	119,553	115,048	114,422	114,904
City of Kawartha Lakes	31,175	29,146	29,706	28,520	29,114	28,825
Durham Region	72,039	59,790	56,433	54,705	54,605	53,467
Peterborough	34,552	25,576	26,030	24,393	24,297	24,723
York	14,801	12,317	11,732	11,210	11,419	11,724
Board Region 5	152,567	126,829	123,901	118,828	119,436	118,739

Table 6

**MILK MARKETED¹ IN ONTARIO
BY BOARD REGIONS, AND DAIRY PRODUCER COMMITTEES,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(thousand litres)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
Dufferin	20,447	23,036	24,064	23,336	23,168	22,243
Peel	27,569	23,284	23,611	23,239	22,640	21,144
Simcoe	56,112	45,572	44,377	42,788	42,726	41,979
Wellington	176,622	189,680	200,024	198,336	200,646	203,392
Board Region 6	280,750	281,572	292,076	287,699	289,180	288,758
Brant	34,426	31,259	31,298	31,664	32,711	32,599
Haldimand	42,923	38,294	38,529	38,055	38,119	38,352
Halton	5,239	3,283	3,115	3,031	3,167	3,166
Niagara	36,232	24,340	23,754	22,062	21,739	21,831
Norfolk	9,749	8,037	8,086	7,782	7,613	7,536
Wentworth	22,893	17,228	18,446	18,273	18,519	18,731
Board Region 7	151,463	122,441	123,228	120,867	121,869	122,215
Oxford	242,040	264,365	272,684	272,288	276,106	277,019
Waterloo	108,434	110,626	116,334	115,435	118,708	120,076
Board Region 8	350,474	374,991	389,018	387,723	394,814	397,095
Elgin	62,124	63,148	64,858	65,770	68,138	68,756
Essex-Kent	11,907	10,966	11,507	11,654	12,553	12,054
Lambton	32,789	30,836	33,182	33,356	35,009	34,710
Middlesex	85,435	94,112	100,577	100,172	102,510	103,124
Board Region 9	192,254	199,062	210,124	210,952	218,210	218,644

Table 6 (cont'd)

**MILK MARKETED¹ IN ONTARIO
BY BOARD REGIONS, AND DAIRY PRODUCER COMMITTEES,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(thousand litres)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
Huron	123,424	118,267	122,708	125,631	131,225	131,595
Perth	225,544	246,447	259,702	262,173	270,038	273,167
Board Region 10	348,968	364,714	382,410	387,804	401,263	404,762
Bruce	90,281	89,249	91,329	89,817	92,577	92,212
Grey	63,353	54,263	55,436	54,724	57,770	61,650
Board Region 11	153,633	143,512	146,765	144,541	150,347	153,862
Algoma	7,324	6,002	5,679	5,612	5,547	5,063
Cochrane	3,310	3,135	2,766	2,690	2,734	2,478
East Nipissing-Parry Sound	3,636	2,089	2,164	1,959	1,942	1,918
East Sudbury-West Nipissing	12,725	9,761	9,481	8,105	8,167	7,840
Manitoulin-West Sudbury	4,823	4,144	4,358	4,389	4,453	4,535
Rainy River	6,326	4,397	4,428	4,407	4,277	4,429
Thunder Bay	21,887	19,270	19,061	17,963	17,637	31,502
Timiskaming	39,368	33,503	34,228	32,499	31,748	18,013
Board Region 12	99,398	82,301	82,165	77,624	76,505	75,778
PROVINCIAL TOTAL	2,561,675	2,437,006	2,495,156	2,458,777	2,498,206	2,508,897

¹ Includes all milk marketed including Food Bank donations (all years) and milk marketed under commercial export (1999/2000 to 2006/2007).

Note: Totals may not add exactly due to rounding.

Table 6 (cont'd)

**ONTARIO WEIGHTED AVERAGE BUTTERFAT TESTS,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(kilograms per hectolitre)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
August	3.73	3.78	3.77	3.82	3.84	3.80
September	3.84	3.92	3.83	3.90	3.88	3.91
October	3.96	4.04	3.91	4.01	4.04	4.02
November	3.99	4.03	4.01	4.05	4.05	4.07
December	3.96	4.01	4.05	4.05	4.02	4.07
January	3.96	3.98	4.01	4.03	4.00	4.06
February	3.96	4.00	4.00	4.01	3.98	4.06
March	3.98	3.99	4.02	4.00	3.96	4.04
April	3.94	3.94	3.99	3.97	3.92	4.01
May	3.91	3.89	3.92	3.94	3.88	3.96
June	3.83	3.81	3.87	3.88	3.80	3.89
July	3.75	3.78	3.81	3.83	3.77	3.84
12-Month Weighted Average	3.90	3.93	3.93	3.96	3.93	3.98

Table 7

**ONTARIO WEIGHTED AVERAGE PROTEIN TESTS,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(kilograms per hectolitre)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
August	3.24	3.25	3.25	3.24	3.24	3.25
September	3.38	3.33	3.31	3.29	3.28	3.34
October	3.43	3.37	3.35	3.38	3.38	3.41
November	3.42	3.39	3.40	3.40	3.38	3.42
December	3.38	3.33	3.40	3.39	3.35	3.40
January	3.34	3.32	3.36	3.36	3.34	3.38
February	3.37	3.35	3.36	3.34	3.32	3.38
March	3.36	3.33	3.36	3.34	3.31	3.37
April	3.33	3.29	3.34	3.32	3.28	3.34
May	3.32	3.26	3.29	3.29	3.26	3.31
June	3.29	3.25	3.27	3.28	3.23	3.28
July	3.24	3.23	3.22	3.25	3.21	3.24
12-Month Weighted Average	3.34	3.31	3.33	3.32	3.30	3.34

Table 8

**ONTARIO WEIGHTED AVERAGE OTHER SOLIDS TESTS,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(kilograms per hectolitre)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
August	5.72	5.70	5.72	5.71	5.70	5.76
September	5.68	5.70	5.70	5.69	5.69	5.76
October	5.69	5.70	5.68	5.69	5.68	5.75
November	5.69	5.70	5.69	5.69	5.68	5.75
December	5.73	5.70	5.71	5.69	5.70	5.76
January	5.76	5.73	5.72	5.70	5.72	5.77
February	5.76	5.74	5.73	5.71	5.74	5.77
March	5.76	5.73	5.74	5.72	5.75	5.78
April	5.77	5.75	5.74	5.71	5.75	5.79
May	5.75	5.74	5.74	5.71	5.75	5.79
June	5.73	5.74	5.73	5.70	5.77	5.79
July	5.69	5.72	5.72	5.70	5.76	5.75
12-Month Weighted Average	5.73	5.72	5.72	5.70	5.72	5.77

Table 9

**ONTARIO WEIGHTED AVERAGE SOLIDS-NOT-FAT¹ TESTS,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(kilograms per hectolitre)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
August	8.96	8.95	8.97	8.95	8.94	9.01
September	9.06	9.03	9.01	8.98	8.97	9.10
October	9.12	9.07	9.03	9.07	9.06	9.16
November	9.11	9.09	9.09	9.09	9.06	9.17
December	9.11	9.03	9.11	9.08	9.05	9.16
January	9.10	9.06	9.08	9.06	9.06	9.15
February	9.13	9.09	9.09	9.05	9.06	9.15
March	9.12	9.06	9.10	9.06	9.06	9.15
April	9.10	9.04	9.08	9.03	9.03	9.13
May	9.07	9.00	9.03	9.00	9.01	9.10
June	9.02	8.99	9.00	8.98	9.00	9.07
July	8.93	8.95	8.94	8.95	8.97	8.99
12-Month Weighted Average	9.07	9.03	9.04	9.02	9.02	9.11

¹ Solids-not-fat (SNF) refers to the solids in the milk other than butterfat including protein, lactose, and minerals.

**CANADIAN REQUIREMENTS¹ FOR INDUSTRIAL MILK,
2007 - 2011
(million kg. Butterfat)**

	Domestic Requirements²	Class 5a, 5b & 5c Exports	Canadian Requirements¹	Growth Allowance	Adjustment³ for Surplus Butterstocks	Resulting MSQ⁴ Effective Aug 1
Aug 1, 2007	172.513	6.480	178.993	2.588	-	181.581
Aug 1, 2008	173.441	6.876	180.317	0.869	-	181.516
Aug 1, 2009	172.547	6.480	179.027	0.000	-	179.042
Aug 1, 2010	177.228	6.516	183.744	0.000	-0.464	183.280
Aug 1, 2011	182.580	7.120	189.700	0.000	0.000	189.686

Table 11

¹ Actual domestic requirements plus Class 5a, 5b and 5c exports for the 12-months ending June.

² Actual domestic disappearance of industrial milk including historical cheese exports under quota to the E. U., but excluding cheese imports and the skim-off from fluid milk processing.

³ Adjustment policy first introduced during the 2009/10 dairy year.

⁴ Canadian requirement plus growth allowance plus adjustment for surplus butterstocks equals MSQ, August 1.

Note: Totals may not add exactly due to rounding.

Source: Canadian Dairy Commission

**UTILIZATION OF QUOTA¹ BY PROVINCE,
2006/07 - 2010/11
Dairy Year - August to July**

Province	Production Mkg B.F.	Quota Mkg B.F.	Utilization %
Newfoundland			
2006/2007	1,866,527	1,877,258	99.4
2007/2008	1,959,842	2,050,277	95.6
2008/2009	1,844,166	2,006,065	91.9
2009/2010	1,862,094	1,884,701	98.8
2010/2011	1,901,341	2,012,883	94.5
PEI			
2006/2007	3,856,780	3,825,921	100.8
2007/2008	3,889,943	3,927,388	99.0
2008/2009	3,897,747	3,937,270	99.0
2009/2010	3,994,561	3,899,062	102.4
2010/2011	3,977,867	3,998,118	99.5
Nova Scotia			
2006/2007	6,433,760	6,447,559	99.8
2007/2008	6,753,905	6,685,465	101.0
2008/2009	6,598,014	6,643,584	99.3
2009/2010	6,634,965	6,612,027	100.3
2010/2011	6,743,185	6,780,725	99.4
New Brunswick			
2006/2007	5,040,509	5,035,383	100.1
2007/2008	5,206,376	5,208,189	100.0
2008/2009	5,198,111	5,180,093	100.3
2009/2010	5,189,087	5,161,655	100.5
2010/2011	5,301,995	5,293,211	100.2
Québec			
2006/2007	111,540,341	110,763,032	100.7
2007/2008	114,039,179	114,912,935	99.2
2008/2009	112,590,216	115,118,242	97.8
2009/2010	115,249,989	114,001,100	101.1
2010/2011	116,999,473	116,894,630	100.1
Ontario			
2006/2007	95,393,499	95,360,974	100.0
2007/2008	98,069,675	98,494,409	99.6
2008/2009	97,261,788	98,501,069	98.7
2009/2010	98,059,476	97,610,725	100.5
2010/2011	99,713,723	100,098,531	99.6

Table 12

**UTILIZATION OF QUOTA¹ BY PROVINCE,
2006/07 - 2010/11
Dairy Year - August to July**

Province	Production Mkg B.F.	Quota Mkg B.F.	Utilization %
Manitoba			
2006/2007	11,437,915	11,443,074	100.0
2007/2008	12,110,860	12,081,906	100.2
2008/2009	12,235,644	12,076,208	101.3
2009/2010	11,937,209	11,997,132	99.5
2010/2011	12,030,709	12,406,482	97.0
Saskatchewan			
2006/2007	8,145,068	8,261,371	98.6
2007/2008	8,651,596	8,711,830	99.3
2008/2009	8,833,545	8,687,894	101.7
2009/2010	8,381,566	8,595,772	97.5
2010/2011	8,554,816	8,889,063	96.2
Alberta			
2006/2007	23,410,719	23,621,627	99.1
2007/2008	24,616,679	24,832,812	99.1
2008/2009	24,749,297	25,089,308	98.6
2009/2010	24,693,178	24,666,836	100.1
2010/2011	25,113,070	25,508,842	98.4
British Columbia			
2006/2007	23,654,831	23,649,036	100.0
2007/2008	24,871,732	24,878,446	100.0
2008/2009	25,203,102	25,046,555	100.6
2009/2010	24,820,454	24,797,422	100.1
2010/2011	25,332,174	25,647,103	98.8
Canada			
2006/2007	290,779,949	290,285,235	100.2
2007/2008	300,169,787	301,783,657	99.5
2008/2009	298,411,630	302,286,288	98.7
2009/2010	300,822,579	299,226,432	100.5
2010/2011	305,668,353	307,529,588	99.4

¹ Total milk shipments as a per cent of authorized quota (Fluid milk sales + MSQ + Innovation) as defined by the CDC pursuant to the National milk marketing plan and the regional pooling agreements. This is based on a daily weighting of the provincial quota held over the entire dairy year.

Source: Canadian Dairy Commission

**QUOTA SALES OVER THE EXCHANGE,
2006/07 - 2010/11
Dairy Year - August to July**

Daily Quota

Month	2006/07 ²		2007/08 ²		2008/09 ²		2009/10 ³		2010/11 ³	
	Price (\$/kg)	Quantity Sold (kg)	Price (\$/kg)	Quantity Sold (kg)	Price (\$/kg)	Quantity Sold (kg)	Price (\$/kg)	Quantity Sold (kg)	Price (\$/kg)	Quantity Sold (kg)
August	30,010.00	674.70	28,102.00	310.59	33,115.00	255.35	25,500	1,289.15	25,000	144.58
September	30,800.00	601.40	29,200.00	627.10	30,651.00	297.19	25,400	409.75	25,000	302.11
October	30,995.00	869.60	29,210.00	668.23	30,205.00	566.53	25,300	366.83	25,000	238.32
November	-	-	28,101.00	362.38	30,310.00	372.62	25,200	390.22	25,000	158.90
December	29,000.00	564.63	27,670.00	433.61	30,610.00	466.50	25,100	255.60	25,000	311.85
January	29,600.00	581.04	28,213.00	395.17	30,610.00	570.26	25,000	116.25	25,000	211.56
February	30,015.00	855.77	29,501.00	607.63	30,601.00	437.53	25,000	151.68	25,000	237.41
March	30,501.00	868.43	30,666.00	723.32	30,620.00	497.10	25,000	136.05	25,000	242.65
April	29,995.00	878.56	31,505.00	680.33	29,001.00	380.87	25,000	427.66	25,000	284.50
May	27,502.00	382.50	32,405.00	470.03	27,900.00	316.91	25,000	234.44	25,000	267.20
June	26,837.00	511.03	33,235.00	464.72	27,800.00	274.92	25,000	146.60	25,000	319.10
July	27,120.00	414.40	33,805.00	263.83	28,300.00	225.07	25,000	219.70	25,000	191.45
Total		7,202.06		6,006.94		4,660.85		4,143.93		2,909.63
Per Cent of Provincial Quota		2.71		2.26		1.76		1.55		1.12
12-Month Weighted Average		29,615.98		30,135.90		30,083.82		25,246.66		25,000.00

¹ Quota exchange cancelled.

² Quantity sold on exchange is net of transfer assessment for the period of Dec 2006 to July 2010.

³ Quantity sold on exchange includes applicable non-saleable quota and innovation amounts.

**SUMMARY OF QUOTA TRANSFERRED IN ONTARIO,
2006/07 - 2010/11
Dairy Year - August to July**

Month	Daily Quota									
	2006/07		2007/08		2008/09		2009/10		2010/11	
	Kilograms Transferred	% of Total	Kilograms Transferred	% of Total	Kilograms Transferred	% of Total	Kilograms Transferred	% of Total	Kilograms Transferred	% of Total
Within-Family	17,679.46	69.0	14,163.45	67.5	12,137.79	69.0	12,839.33	71.0	10,732.02	69.9
On-Going Operations	754.90	2.9	799.36	3.8	792.09	4.5	1,092.08	6.0	1702.53	11.1
Sub-Total	18,434.36	71.9	14962.81	71.4	12,929.88	73.5	13,931.41	77.1	12,434.55	81.0
Quota Exchange Sales	7,202.06	28.1	6,006.94	28.6	4,660.85	26.5	4,143.93	22.9	2,909.63	19.0
Total Transferred	25,636.42	100.0	20,969.75	100.0	17,590.73	100.0	18,075.34	100.0	15,344.18	100.0
Provincial Quota	265,473.29		266,311.56		265,511.00		267,988.94		276,578.00	
Total Transferred as Per Cent of Provincial Quota	9.66		7.87		6.63		6.74		5.55	

Table 14

**ONTARIO DAIRY COW AND HEIFER POPULATION,
2002 - 2011
July 1st
(thousand head)**

	Dairy Cows ¹	Dairy Heifers ²
2002	367	200
2003	360	206
2004	349	200
2005	346	194
2006	330	190
2007	321	181
2008	320	179
2009	321	172
2010	320	167
2011	322	162

¹ All females which have calved, kept mainly for milk purposes. Cows on cream farms are included for years prior to 2004.

² All females, one year old or older, which have never calved, raised for dairy herd replacement. Heifers on cream farms are included.

Source: Statistics Canada CANSIM 003-0032.

**ESTIMATED MILK SOLD PER DAIRY COW ON ONTARIO DAIRY FARMS,
2006/07 - 2010/11
Dairy Year - August to July**

	2006/07	2007/08	2008/09	2009/10	2010/11
Marketings ('000 Litres)					
Milk	2,437,006	2,495,156	2,458,777	2,498,206	2,508,897
Dairy Cow Population ¹ ('000 head)	325.5	320.5	320.6	320.5	321.6
Estimated Milk Sold Per Dairy Cow ² (litres)	7,487	7,785	7,669	7,795	7,801

¹ Average of opening and closing dairy cow numbers for each dairy year.

For example: Dairy Cow Population for 2010/11 Dairy Year = (July 1, 2010 Dairy Cow Population + June 30, 2011 Dairy Cow Population) / 2.

² Estimated by dividing total milk and cream marketed by dairy cow population.

Source: DFO & Stats Canada: CANSIM 003-0032.

DAIRY CATTLE BREEDINGS: EASTGEN (GENCOR)
2006 - 2011
(Calendar Year)

	2006		2007		2008		2009		2010		2011 ¹	
	#	% Change	#	% Change	#	% Change	#	% Change	#	% Change	#	% Change
January	8,556	-1.9	7,965	-6.9	7,933	-0.4	7,680	-3.2	7,307	-8.4	6,150	-12.6
February	7,596	-3.3	6,833	-10.0	7,204	5.4	6,546	-9.1	6,017	-8.1	5,087	-15.5
March	8,788	3.0	8,047	-8.4	7,750	13.4	7,477	-3.5	7,010	-6.2	5,539	-21.0
April	8,483	13.5	8,430	-0.6	7,749	-3.7	7,478	-3.5	6,336	-15.3	5,336	-15.8
May	8,130	8.1	7,894	-2.9	7,446	-11.7	6,773	-9.0	6,053	-10.6	4,980	-17.7
June	7,854	15.3	7,773	-1.0	6,858	-11.8	6,818	-0.6	6,023	-11.7	4,723	-21.6
July	7,987	15.2	8,249	3.3	7,018	-14.9	6,879	-0.2	5,902	-14.2	7,215	22.2
August	7,843	2.8	8,033	2.4	6,938	-13.6	6,380	-8.0	6,270	-1.7	9,391	49.8
September	8,531	5.4	8,136	-4.6	7,284	-10.5	6,435	-11.7	6,578	2.2	9,620	46.2
October	8,484	-3.4	8,566	1.0	7,674	-10.4	7,191	-6.3	6,781	-5.7		
November	8,399	-0.7	8,878	5.7	7,714	-13.1	6,811	-11.7	6,532	-4.1		
December	8,371	-5.1	8,581	2.5	7,539	-12.1	7,199	-4.5	6,344	-11.9		
Total	99,022	3.5	97,385	-1.7	89,107	-8.5	83,667	-6.1	76,883	-8.1		

Source: EastGen

¹ Effective July 1, 2011 EastGen amalgamated the operations of Gencor and Eastern Breeders Incorporated.

Table 17

SUMMARY OF MILK RECORDING PROGRAMS IN ONTARIO, 2006 - 2010

	2006	2007	2008	2009	2010
Number of Herds (December 31st)					
Publication ¹	2,148	2,123	2,093	2,072	2,058
Management ²	1,244	1,176	1,121	1,087	1,083
Total	3,392	3,299	3,214	3,159	3,141
Number of Cows (December 31st)					
Publication	147,361	154,551	152,913	156,645	154,397
Management	80,112	82,215	78,628	78,868	79,033
Total	227,473	236,766	231,541	235,513	235,430
Average Herd Size (December 31st)					
Publication	68.6	72.8	73.0	76.0	75.0
Management	64.4	69.9	70.0	73.0	73.0
Total	67.1	71.8	71.5	74.5	74.0
Average Milk Production Per Cow (litres)					
Publication	9,194	9,187	9,292	9,183	9,341
Management	8,235	8,277	8,384	8,269	8,437
Total	8,836	8,856	8,967	8,865	9,028
Average Fat Production Per Cow (kg) ⁴					
Publication	344	346	350	349	352
Management	311	313	317	316	321
Total	332	334	338	338	341

Table 18

SUMMARY OF MILK RECORDING PROGRAMS IN ONTARIO, 2006 - 2010

	2006	2007	2008	2009	2010
Average Protein Production Per Cow (kg)					
Publication	293	294	297	293	297
Management	260	263	266	262	266
Total	281	283	286	283	286
Average BCA ³ Milk					
Publication	206	206	208	205	209
Management	183	184	186	182	186
Total	197	198	200	197	201
Average BCA Fat					
Publication	203	205	207	205	208
Management	184	185	187	186	189
Total	196	198	200	199	201
Average BCA Protein					
Publication	204	205	207	204	207
Management	180	182	185	181	184
Total	195	197	199	196	199
Somatic Cell Counting: Per Cent of Herds Enrolled	97.7	97.6	97.7	97.8	98.5

¹ Publication: Herd records meet Breed Association publication requirements for supervision and test program.

² Management: Herd records used for management ONLY (supervision and test program does NOT meet Breed Association requirements for publication).

³ BCA: Breed Class Average.

Source: CanWest DHI

Table 18 (cont'd)

**PROVINCIAL SOMATIC CELL COUNTS,
2006/07 - 2010/11
Average S.C.C. (in thousands)**

**PER CENT OF TOTAL PRODUCERS IN
SIX S.C.C. RANGES, 2010/11**

Dairy Year	Average S.C.C. (in thousands)						PER CENT OF TOTAL PRODUCERS IN SIX S.C.C. RANGES, 2010/11					
	2006/07	2007/08	2008/09	2009/10	2010/11		Less than 151	151-225	226-299	300-399	400-499	500 & Over
August	285	275	283	274	295		7.7	20.1	24.7	26.1	14.7	6.8
September	264	261	274	273	278		9.2	22.7	26.3	25.0	13.0	4.0
October	243	251	252	243	254		12.8	27.0	27.7	22.4	8.3	1.7
November	231	241	240	233	241		15.8	29.3	25.9	20.2	6.9	1.8
December	234	235	233	230	236		17.2	30.1	25.8	18.7	6.6	1.6
January	226	229	230	226	231		19.8	30.2	24.5	17.1	6.8	1.7
February	221	228	225	218	225		22.1	30.8	22.9	16.2	6.3	1.6
March	220	226	225	210	222		22.9	29.7	23.4	16.1	6.3	1.6
April	220	227	223	219	224		21.9	29.5	24.1	17.0	6.1	1.5
May	229	234	234	236	235		18.5	29.3	24.2	18.0	7.9	2.1
June	247	242	240	261	254		13.6	27.0	25.8	21.1	9.0	3.5
July	264	267	260	284	270		10.0	23.7	26.0	24.3	11.8	4.3
12-Month Simple Average	240	243	243	242	247		16.0	27.5	25.1	20.2	8.6	2.7

Table 19

MILK QUALITY PROGRAM IN ONTARIO

The Laboratory Services Division of the University of Guelph tests milk samples for bacteria, somatic cell count, freezing point estimate, and inhibitors according to the criteria established in provincial regulations. Producers are advised if they have a test that is in warning or penalty range by an automated telephone voice response system the day following testing. Producers can obtain their results by calling DFO's automated telephone voice response system, referred to as MILKLINE. Tests are also available on DFO's web site. Results are username and password protected.

Producers are penalized if they are in violation of the provincial quality requirements at an increasing rate of \$/hl. Penalties are applied to total monthly shipments for the first and successive violations within a rolling 12-month period.

Bacteria:

Each week, one producer sample is randomly selected for bacteria testing, if the sample contains more than 121,000 individual bacteria cells per millilitre as tested on the Bactoscan FC (BSN) test equipment (122,000 BSN is equivalent to 50,000 Standard Pate Count (SPC)) it is considered a high count test. Six high counts in a rolling three months results in a penalty for the month. A producer is shut-off after incurring four bacteria penalties in rolling 12-month period.

Inhibitors:

Loads of milk are tested for inhibitors prior to unloading. If a load screens suspect positive, all producer samples from the load are tested using the official test method. If the load is officially positive and disposed of, the offending producer is penalized as well as assessed the losses equal to the value of the other producers' milk on the load plus the additional transportation and load disposal costs. A sample is randomly selected for monthly testing for a broad spectrum of inhibitors by the laboratory. A penalty is applied if there is a positive official test. After any infraction, a producer's milk is held under detention until a negative test is obtained from a bulk tank sample. The regulatory thresholds are 0.01 international units for beta lactams and 10 ppb sulfamethazines per millilitre of milk. A producer is shut-off after incurring two positive inhibitor tests in a rolling 12-month period and is not reinstated to the milk market until effective livestock medicine management procedures are in place.

MILK QUALITY PROGRAM IN ONTARIO *(continued)*

Somatic Cell Counts (SCC):

Every pickup a sample is taken and tested for milk composition and somatic cell content. The weighted average of the samples results is the official monthly test. If three out of four consecutive monthly tests contain 500,000 somatic cells per millilitre or more, a penalty is applied. A producer is shut-off after incurring four SCC penalties in a rolling 12-month period.

Freezing Point:

A freezing point estimate is done on every sample tested for milk composition and SCC. If the freezing point estimate is greater than or equal to minus 0.507 degrees Celsius the sample is tested on the cryoscope, the official test to determine the abnormal freezing point. A penalty is applied when the cryoscope freezing point result is greater than -0.507 degrees Celsius. A producer is shut-off after incurring a 4th penalty in a rolling 12-month period.

Non-Grade A Premises:

DFO fieldstaff inspect farms. If farm premises are non-grade A, a penalty is applied for each month the farm does not meet the regulatory standards. Penalties are applied at increasing rates for each month of non-compliance. The offending producer is shut-off if not in compliance for four months in any 12-month rolling period. Producers are shut-off at the time of inspection if their farm is unsanitary non-Grade A.

**MILK QUALITY PROGRAM IN ONTARIO,
2006/07 - 2010/11
Dairy Year - August to July**

	2006/07	2007/08	2008/09	2009/10	2010/11
Penalty Levels¹ (\$ per hectolitre)					
Bacteria					
1st Offense	3	3	3	3	3
2nd Offense	4	4	4	4	4
3rd Offense	5	5	5	5	5
4th Offense ²	5	5	5	5	5
Inhibitor					
1st Offense	6	6	6	6	6
2nd Offense ²	9	9	9	9	9
3rd Offense ²	12	12	12	12	12
Somatic Cell					
1st Offense	3	3	3	3	3
2nd Offense	4	4	4	4	4
3rd Offense	5	5	5	5	5
4th Offense ²	5	5	5	5	5
Freezing Point					
1st Offense	2	2	2	2	2
2nd Offense	4	4	4	4	4
3rd Offense	6	6	6	6	6
4th Offense ²	8	8	8	8	8
Non Grade A Premises					
1st Offense	2	2	2	2	2
2nd Offense	4	4	4	4	4
3rd Offense	8	8	8	8	8
4th Offense ²	8	8	8	8	8

¹ Penalties for each offense apply on total monthly shipments of the producer.

² Shut-off Level (SO).

**MILK QUALITY PROGRAM IN ONTARIO,
2006/07 - 2010/11
Dairy Year - August to July**

	2006/07	2007/08	2008/09	2009/10	2010/11
Per Cent of Producers Penalized (per month)					
Bacteria	0.31	0.31	0.30	0.30	0.11
Inhibitors	0.05	0.07	0.06	0.07	0.03
Somatic Cell	0.57	0.54	0.79	0.68	0.56
Freezing Point	0.21	0.25	0.22	0.21	0.39
Non Grade A	0.33	0.32	0.39	0.43	0.03
Per Cent of Milk Volume Penalized					
Bacteria	0.30	0.25	0.31	0.31	0.06
Inhibitors	0.08	0.09	0.08	0.10	0.05
Somatic Cell	0.32	0.29	0.47	0.41	0.31
Freezing Point	0.15	0.21	0.14	0.16	0.29
Non-Grade A	0.19	0.16	0.20	0.24	0.24
Penalties Collected (thousand dollars)					
Bacteria	235	209	251	260	48
Inhibitors	118	144	124	157	66
Somatic Cell	279	256	415	365	283
Freezing Point	74	116	80	93	171
Non Grade A	105	103	141	162	149
Total	811	829	1,010	1,037	717
Average Number of Producers					
per Month	4,633	4,468	4,301	4,213	4,163
Total Volume of Milk					
Produced (billion litres)	2,437	2,495	2,459	2,498	2,509

Table 20 (cont'd)

CLASSIFICATION OF MILK SOLD TO ONTARIO PROCESSING PLANTS

HARMONIZED CLASSIFICATION SYSTEM¹

- Class 1(a) - homo, 2%, 1%, skim, chocolate milk, flavoured milks, buttermilk, egg nog, dairy cordials
- Class 1(b) - fluid creams
- Class 1(c) - new products within the categories of products referred to in classes 1(a) and 1(b)
- Class 2 - ice cream, ice cream mix, sour cream, yogurt, frozen yogurt, beverage yogurt, other frozen products, milk shake, kefir, infant formula, meal replacements, fudge, soup mixes or Indian sweets
- Class 3(a) - specialty cheese, fresh cheeses, cheese curds other than stirred curd (i.e. - all cheese other than those specified in 3(b))
- Class 3(b) - cheddar cheese, stirred curd, cream cheese, creamy cheese bases or cheese mixes
- Class 4(a) - butter and powders
- Class 4(a1) - milk components for the manufacture of rennet casein (dry or curd, Milk Protein Concentrate (dry or liquid) or Skim Milk (dry or liquid) to be used in the manufacture of non-standardized final products in the processed cheese category.
- Class 4(b) - condensed milk or sweetened condensed milk for retail sale
- Class 4(c) - new products other than new milk products referred to in Class 1(c)
- Class 4(d) - accountable plant losses, plant inventories
- Class 4(m) - milk components for marginal markets as established from time to time by the CMSMC
- Class 5(a) - cheese for further processing in Canada, other than by the confectionery sector
- Class 5(b) - non-cheese products for further processing, other than by the confectionery sector
- Class 5(c) - milk products for the confectionery sector
- Class 5(d)² - milk for cheddar cheese export to the U.K.
- milk products for export processed for surplus removal of milk or milk components

¹ Harmonized national milk classification and end-use component pricing implemented October 1, 1996 with revisions implemented effective July 1, 2005 and April 22, 2010. For a more detailed list of products and their classes, see Ontario Regulation 361/05 under the Milk Act.

² Class 5(e) was integrated into Class 5(d) effective August 1, 2000.

**ONTARIO CLASS PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat		Protein		Other Solids		Volume	
		\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/hl SNF	Flexibility Level
Class 1(a)	- Feb. 1/07	7.3661		6.3457		6.3457		58.57	
	- Feb. 1/08	7.3661		6.6565		6.6565		61.52	
	- Sep. 1/08	7.3661		6.8134		6.8134		62.97	
	- Feb. 1/09	7.3661		7.1287		7.1287		66.01	
	- Feb. 1/10	7.3661		7.1728		7.1728		66.32	
	- Feb. 1/11	7.3661		7.4799		7.4799		69.13	
- Aug. 1/11	7.3661		7.8121		7.8121		72.20		
Class 1(b)	- Feb. 1/07	7.3661		6.0741		6.0741		47.19	
	- Feb. 1/08	7.3661		6.4084		6.4084		49.75	
	- Sep. 1/08	7.3661		6.5951		6.5951		51.20	
	- Feb. 1/09	7.3661		6.8924		6.8924		53.64	
	- Feb. 1/10	7.3661		6.9176		6.9176		53.91	
	- Feb. 1/11	7.3661		7.2390		7.2390		56.35	
- Aug. 1/11	7.3661		7.5807		7.5807		59.01		
Class 1(c)¹ Milk 1(c)	- Feb. 1/07	6.2612		5.3933		5.3933		49.78	
	- Feb. 1/08	6.2612		5.6578		5.6578		52.29	
	- Sep. 1/08	6.2612		5.7909		5.7909		53.52	
	- Feb. 1/09	6.2612		6.0595		6.0595		56.11	
	- Feb. 1/10	6.2612		6.0967		6.0967		56.37	
	- Feb. 1/11	6.2612		6.3579		6.3579		58.76	
- Aug. 1/11	6.2612		6.6403		6.6403		61.37		

Table 22

**ONTARIO CLASS PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat		Protein		Other Solids		Volume	
		\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/hl SNF	Flexibility Level
Cream 1(c)	- Feb. 1/07	6.2612		5.1628		5.1628		40.11	
	- Feb. 1/08	6.2612		5.4474		5.4474		42.29	
	- Sep. 1/08	6.2612		5.6059		5.6059		43.52	
	- Feb. 1/09	6.2612		5.8580		5.8580		45.59	
	- Feb. 1/10	6.2612		5.8795		5.8795		45.82	
	- Aug. 1/11	6.2612		6.1535		6.1535		47.90	
Class 2	- Feb. 1/07	7.3661	-0.74	5.6297	-0.82	5.6297	-0.82		
	- Feb. 1/08	7.4416	-0.73	5.6799	-0.82	5.6799	-0.82		
	- Sep. 1/08	7.5810	-0.80	5.7838	-0.80	5.7838	-0.80		
	- Feb. 1/09	7.6494	-0.71	5.8368	-0.79	5.8368	-0.79		
	- Feb. 1/10	7.6494	-0.71	5.8368	-0.79	5.8368	-0.79		
	- Aug. 1/11	7.7586	-0.70	5.9172	-0.78	5.9172	-0.78		
Class 3(a)	- Feb. 1/07	7.3661	-0.74	13.0896	-0.81	0.8220	-0.81		
	- Feb. 1/08	7.4416	-0.73	13.2141	-0.80	0.8299	-0.80		
	- Sep. 1/08	7.5810	-0.79	13.4719	-0.79	0.8462	-0.79		
	- Feb. 1/09	7.6494	-0.71	13.6035	-0.78	0.8545	-0.78		
	- Feb. 1/10	7.6494	-0.71	13.6035	-0.78	0.8545	-0.78		
	- Aug. 1/11	7.7586	-0.70	13.8031	-0.77	0.8671	-0.77		

Table 22 (cont'd)

**ONTARIO CLASS PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat		Protein		Other Solids		Volume	
		\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/hl SNF	Flexibility Level
Class 3(b)	- Feb. 1/07	7.3661	-0.74	12.6308	-0.80	0.8220	-0.81		
	- Feb. 1/08	7.4416	-0.80	12.7553	-0.80	0.8299	-0.80		
	- Sep. 1/08	7.5810	-0.78	13.0131	-0.78	0.8462	-0.79		
	- Feb. 1/09	7.6494	-0.71	13.1447	-0.77	0.8545	-0.78		
	- Feb. 1/10	7.6494	-0.71	13.1447	-0.77	0.8545	-0.78		
	- Feb. 1/11	7.7586	-0.70	13.3443	-0.76	0.8671	-0.77		
- Aug. 1/11	7.7586	-0.70	13.3443	-0.76	0.8671	-0.77			
Classes 4(a) (d)	- Feb. 1/07	7.3661	-0.74	5.0676	-0.80	5.0676	-0.80		
	- Feb. 1/08	7.4416	-0.79	5.1178	-0.79	5.1175	-0.79		
	- Sep. 1/08	7.5810	-0.78	5.2217	-0.78	5.2217	-0.78		
	- Feb. 1/09	7.6494	-0.71	5.2747	-0.77	5.2747	-0.77		
	- Feb. 1/10	7.6494	-0.71	5.2747	-0.77	5.2747	-0.77		
	- Feb. 1/11	7.7586	-0.70	5.3551	-0.76	5.3551	-0.76		
- Aug. 1/11	7.7586	-0.70	5.3551	-0.76	5.3551	-0.76			
Class 4(b)	- Feb. 1/07	7.3661	-0.74	5.1773	-0.81	5.1773	-0.81		
	- Feb. 1/08	7.4416	-0.73	5.2275	-0.80	5.2275	-0.80		
	- Sep. 1/08	7.5810	-0.78	5.3314	-0.78	5.3314	-0.78		
	- Feb. 1/09	7.6494	-0.71	5.3844	-0.78	5.3844	-0.78		
	- Feb. 1/10	7.6494	-0.71	5.3844	-0.78	5.3844	-0.78		
	- Feb. 1/11	7.7586	-0.70	5.4648	-0.76	5.4648	-0.76		
- Aug. 1/11	7.7586	-0.70	5.4648	-0.76	5.4648	-0.76			

Table 22 (cont'd)

**ONTARIO CLASS PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat		Protein		Other Solids		Volume	
		\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/kg	Flexibility Level	\$/hl SNF	Flexibility Level
Class 4(a1)	- Feb. 1/07	7.3661	-0.74						
	- Feb. 1/08	7.4416	-0.73						
	- Sep. 1/08	7.5810	-0.72						
	- Feb. 1/09	7.6494	-0.71						
	- Feb. 1/10	7.6494	-0.71						
	- Feb. 1/11	7.7586	-0.70						
	- Aug. 1/11	7.7586	-0.70						

Table 22 (cont'd)

¹ Fluid milk or cream receiving temporary pricing discount under an innovation program.

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

**SPECIAL CLASS PRICES,
2006/07 - 2010/11
Dairy Year - August to July**

Special Class	Butterfat \$/kg	Protein \$/kg	Other Solids \$/kg	Volume Price ² \$/hl
Dairy Year Weighted P10 Averages¹				
Special Class 5(a)				
2006/07	3.2693	5.3983	0.7765	35.15
2007/08	3.2716	8.7546	0.6392	45.64
2008/09	3.6224	7.0730	0.0507	38.13
2009/10	3.1825	5.0683	0.3380	31.15
2010/11	4.6988	4.8234	0.4743	37.55
Special Class 5(b)				
2006/07	3.2820	2.2344	2.2387	33.10
2007/08	3.2356	3.4063	3.4049	43.52
2008/09	3.5482	2.1116	2.1236	33.17
2009/10	3.0917	1.9941	1.9956	30.15
2010/11	4.6525	2.4782	2.4818	41.11
Special Class 5(c)				
2006/07	3.3488	2.0005	2.0005	31.23
2007/08	3.6699	3.1200	3.1102	42.59
2008/09	3.4342	1.9018	1.9016	30.75
2009/10	3.5475	1.9007	1.9022	31.09
2010/11	4.8457	2.2575	2.2587	39.85
Special Class 5(d)				
2006/07	4.1450	2.7148	1.7276	35.16
2007/08	3.9193	3.1733	2.3418	39.36
2008/09	3.6253	2.2745	1.1795	27.94
2009/10	3.1600	1.7583	1.2367	25.29
2010/11	3.4276	2.4212	1.8896	32.63

¹ P10 averages as calculated by the Canadian Dairy Commission.

² Prices shown for \$ per hectolitre based on the average composition for Ontario milk for the dairy year.

Source: Canadian Dairy Commission.

**ONTARIO EXCLUSION FACTOR¹,
2001 AND 2006 - 2011
(Per Cent)**

Effective Date	
November 1, 2001	103.0
August 1, 2006	102.9
August 1, 2007	102.8
August 1, 2008	102.8
August 1, 2009	102.9
August 1, 2010	102.7
August 1, 2011	102.6

¹ The exclusion factor is used to calculate the volume of milk to be excluded from MSQ shipments in Ontario under the national supply management program. The adjustment is made to the Ontario Class 1 sales volume to make it conform to the national definition of fluid milk which includes the skim-off left over from the processing of fluid milk and cream products in addition to the actual Class 1 sales volume.

**CLASS PRICES AT 3.6 KG OF BUTTERFAT PER HL,
2002 - 2011
October
(\$ per hectolitre)**

Year	Class 1(a)	Class 1(b)	Class 2	Class 3(a)	Class 3(b)	Class 4 ¹
2002	66.24	61.93	64.63	61.42	59.94	59.62
2003	69.21	65.72	66.99	63.77	62.28	61.97
2004	71.97	69.45	69.18	65.95	64.47	64.16
2005	77.23	74.38	74.18	70.95	69.47	69.16
2006	79.49	76.79	75.96	72.74	71.26	70.95
2007	83.13	80.71	76.74	73.52	72.04	71.73
2008	87.30	85.35	78.89	75.67	74.19	73.88
2009	90.11	88.01	79.61	76.39	74.91	74.59
2010	90.51	88.23	79.61	76.39	74.91	74.59
2011	93.25	91.10	80.72	77.50	76.02	75.70

¹ Class 4(a) price.

Note: Prices based on milk standardized at 3.6 kg/hl butterfat standard as determined by the CDC for each period listed.

Table 25

**CLASS PRICES AT AVERAGE COMPOSITION,
2002 - 2011
October
(\$ per hectolitre)**

Year	Class 1(a)	Class 1(b)	Class 2	Class 3(a)	Class 3(b)	Class 4¹
2002	68.83	64.46	67.20	64.49	62.95	62.10
2003	71.93	68.39	69.67	66.91	65.38	64.59
2004	74.77	72.21	71.94	68.82	67.30	66.84
2005	80.27	77.37	77.17	74.03	72.51	72.08
2006	82.48	79.75	78.92	76.12	74.60	73.85
2007	86.22	83.77	79.76	76.93	75.41	74.69
2008	89.17	86.93	80.64	77.96	76.43	75.55
2009	93.50	91.36	82.96	80.35	78.83	77.88
2010	93.80	91.49	82.83	79.89	78.38	77.74
2011	100.50	98.39	84.80	82.02	80.49	79.68

¹ Class 4(a) price.

Note: Prices based on the average composition for Ontario milk recalculated on a rolling 12-months basis.

Table 26

**ONTARIO PRODUCER GROSS AND NET RETURNS
FOR MILK MARKETINGS
UNDER QUOTA, 2001/2002 and 2006/07 - 2010/11
Dairy Year - August to July
(\$ per hectolitre)**

	2001/2002	2006/07	2007/08	2008/09	2009/10	2010/11
(a) Gross Returns¹						
August	60.146	69.874	73.502	74.658	71.823	74.689
September	60.053	71.152	72.589	76.293	75.138	74.681
October	62.546	70.206	74.954	73.543	73.613	77.012
November	63.177	72.552	74.802	76.804	76.341	78.101
December	63.747	73.769	76.206	77.894	78.079	79.460
January	60.855	70.613	71.854	74.461	76.322	80.031
February	63.103	75.645	75.555	77.665	76.559	79.077
March	62.645	73.522	74.924	75.066	77.787	80.302
April	57.145	71.889	67.611	72.478	74.623	80.865
May	60.043	72.753	75.359	77.785	75.998	79.070
June	58.930	70.858	72.297	73.984	73.513	75.699
July	59.335	71.934	72.331	72.763	73.721	76.571
12-Month Wtd Average						
	60.977	72.046	73.511	75.256	75.288	77.956
(b) Net Returns^{1,2}						
August	56.228	65.494	69.132	70.128	67.568	70.239
September	56.133	66.772	68.279	71.673	70.883	70.251
October	58.625	65.826	70.614	68.903	69.288	72.582
November	59.255	68.172	70.482	72.304	72.046	73.631
December	59.826	69.389	71.836	73.374	73.784	75.000
January	56.934	66.233	67.524	69.971	71.927	75.521
February	59.150	71.225	71.185	73.270	72.149	74.577
March	58.694	69.102	70.454	70.481	73.377	75.752
April	53.197	67.469	63.611	67.933	70.203	76.275
May	56.098	68.333	70.639	73.390	71.438	74.410
June	54.985	66.438	67.587	69.719	69.033	70.989
July	55.387	67.514	67.821	68.508	69.261	71.861
12-Month Wtd Average						
	57.043	67.646	69.110	70.780	70.907	73.415

¹ Including direct payment on industrial milk. Federal direct payment was discontinued as of February 1, 2002.

² Net of transportation, administration, promotion, and ODHIC fees.

**INDUSTRIAL SUPPORT PRICE STRUCTURE,
2001 AND 2007 - 2011**

	2001	2007	2008	2008	2009	2010	2011
Effective Date	Feb. 1	Feb. 1	Feb. 1	Sept. 1	Feb. 1	Feb. 1	Feb. 1
Federal Support Price (per kg)							
Butter	\$5.7261	\$6.8695	\$6.9316	\$7.0462	\$7.1024	\$7.1024	\$7.1922
Skim Milk Powder	4.8394	5.9212	5.9835	6.1125	6.1783	6.1783	6.2721
Market Price Guarantee ¹ per hl	\$66.18	\$82.86	\$83.68	\$85.33	\$86.16	\$86.16	\$87.39
Assumed Processor Margin per hl	-8.31	-11.00	-11.10	-11.33	-11.44	-11.44	-11.56
Target Price for Butter/Powder per hl	\$57.87	\$71.86	\$72.58	\$74.00	\$74.72	\$74.72	\$75.83
Domestic Butter Program ³ Charges per hl	-0.07	-0.10	-0.12	-0.10	-0.08	-0.08	-0.07
Direct Payment ² per hl	+0.76	-	-	-	-	-	-
Estimated Producer Market Returns per hl	\$58.56	\$71.76	\$72.46	\$73.90	\$74.64	\$74.64	\$75.76

¹ Market Price Guarantee = (Butter Support Price x yield factor) + (Skim Milk Powder Support Price x yield factor). The yield factors represent the amount of butter and skim milk powder that can be manufactured from one hectolitre of milk at 3.6 kilograms of butterfat per hectolitre. As of February 1, 2006, the standard product yields were increased to 4.3793 kilograms for butter and 8.9121 kilograms for skim milk powder from 4.365 kilograms and 8.51 kilograms respectively.

² Federal Direct Payment discontinued February 1, 2002.

³ The target price for butter/powder includes a charge to finance the storage and marketing costs associated with the domestic butter program operated by the Canadian Dairy Commission.

Source: Canadian Dairy Commission

**DFO PRODUCER DEDUCTIONS,
2002 AND 2007 – 2011
(\$ per hectolitre)**

Date of Change	Administration of the Board	Promotion	Ontario DHI	Research	CQM Administration¹	Total
2002 February 1	0.400	1.100	0.060	0.040	–	1.600
2007 February 1	0.470	1.300	0.060	0.040	–	1.870
2008 February 1	0.470	1.300	0.060	0.040	–	1.870
2009 February 1	0.495	1.300	0.060	0.040	–	1.895
2010 February 1	0.540	1.300	0.060	0.040	–	1.940
2011 February 1	0.580	1.300	0.060	0.040	0.020	2.000

¹ CQM administration deduction began in March 2010.

Table 29

**PRODUCER TRANSPORTATION CHARGES,
ONTARIO, 2001/02 AND 2006/07- 2010/11
August to July
(\$ per hectolitre)**

Dairy Year	Weighted Average
2001/02	2.32
2006/07	2.50
2007/08	2.65
2008/09	2.40
2009/10	2.45
2010/11	2.56

NATIONAL COST OF PRODUCTION REFERENCE FOR FEBRUARY 1, 2011

Background

The National COP is used as a guide by the Canadian Dairy Commission (CDC) in establishing support prices for butter and skim milk powder. The COP reference was changed from the median producer to a production weighted COP for the February 2011 price review.

Changes in support prices provide a common reference for producer milk price adjustments at the provincial level. The policy provides a level of returns to producers that will cover the weighted average cost of production of Canadian milk. The National Cost of Production is normally reviewed by the CDC in early December with any resulting support price adjustments being implemented on February 1. The actual change in support prices implemented by the CDC for February 1, 2011 provided for a producer industrial milk price increase of \$1.12 per hectolitre.

Estimated National COP at time of February 1, 2011 Price Increase

2009 National COP weighted by production based on sample of 243 producers	\$74.83/hl
Indexation factor	-0.39%
2009 National COP indexed to the third quarter of 2010	\$74.54/hl

CASH RECEIPTS FROM MILK SOLD OFF ONTARIO FARMS,

2006/07 - 2010/11

**Dairy Year - August to July
(thousand dollars)**

	2006/07	2007/08	2008/09	2009/10	2010/11
Gross Receipts: Delivered as Milk	1,752,793	1,835,742	1,853,264	1,877,779	1,949,886
Deductions					
Transportation & Handling	62,983	65,124	64,735	62,334	65,096
Administration	11,453	10,794	11,902	12,959	14,080
Promotion & Advertising	31,204	32,534	32,059	32,573	32,701
Other Fees Including ODHIC	2,001	2,041	2,136	2,135	1,780
Total Deductions	107,642	110,494	110,832	110,001	113,656
Net Receipts	1,645,151	1,725,248	1,742,432	1,767,778	1,836,229

Note: Totals may not add exactly due to rounding.

Source: Statistics Canada 003-0008.

Table 32

**PROVINCIAL UTILIZATION^{1,2,3} OF MILK SOLD BY DFO,
2002/2003 AND 2006/07 - 2010/11
Dairy Year - August to July**

Class	2002/03		2006/07		2007/08		2008/09		2009/10		2010/11	
	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%	Litres ('000)	%
1(a) + 1(c)	1,030,471	41.0	1,026,016	39.8	1,041,355	39.2	1,049,163	40.5	1,053,979	40.2	1,049,189	40.0
1(b)	95,863	3.8	99,563	3.9	102,555	3.9	102,609	4.0	106,716	4.1	109,484	4.2
2	140,242	5.6	116,878	4.5	114,827	4.3	116,271	4.5	117,198	4.5	125,798	4.8
3(a)	399,393	15.9	359,102	13.9	384,678	14.5	393,029	15.2	368,629	14.0	348,620	13.3
3(b)	335,171	13.3	397,596	15.4	377,995	14.2	341,513	13.2	401,693	15.3	372,038	14.2
4excl. 4(m)	124,939	5.0	117,575	4.6	162,287	6.1	157,438	6.1	169,454	6.5	169,074	6.4
5(a)	74,608	3.0	72,105	2.8	64,092	2.4	68,904	2.7	78,021	3.0	87,077	3.3
5(b)	27,443	1.1	46,990	1.8	45,198	1.7	46,891	1.8	44,666	1.7	56,256	2.1
5(c)	72,639	2.9	123,524	4.8	98,596	3.7	85,327	3.3	77,328	2.9	81,760	3.1
5(d) + 4(m)	211,538	8.4	220,039	8.5	265,973	10.0	231,657	8.9	207,088	7.9	222,623	8.5
Total	2,508,771	100.0	2,579,389	100.0	2,657,555	100.0	2,592,802	100.0	2,624,773	100.0	2,621,920	100.0

¹ Harmonized milk classification system implemented October 1, 1996 and revised July 1, 2005 and again on April 22, 2010.

² Excludes export contract milk volumes.

³ Includes milk received from other provinces under the P5 pooling agreement.

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

Source: Canadian Dairy Commission

Table 33

PROVINCIAL COMPONENT UTILIZATION^{1,2} OF MILK SOLD BY DFO, 2010/11
Utilization
Dairy Year - August to July

Class	Volume		Butterfat		Protein		Other Solids	
	litres	%	Kg	%	kg	%	kg	%
1(a)	1,049,188,525	40.0	17,903,675	17.2	36,034,492	41.2	62,173,090	41.2
1(b)	109,484,491	4.2	18,191,249	17.4	3,129,864	3.6	5,401,086	3.6
2	125,798,060	4.8	10,025,336	9.6	4,013,918	4.6	6,932,169	4.6
3(a)	348,620,186	13.3	11,477,843	11.0	11,727,240	13.4	20,215,891	13.4
3(b)	372,038,302	14.2	15,980,256	15.3	12,356,132	14.1	21,336,564	14.1
4 excl. 4(m)	167,074,111	6.4	18,685,382	17.9	4,763,434	5.4	8,221,614	5.4
5(a)	87,077,008	3.3	3,086,552	3.0	3,019,897	3.5	5,198,933	3.4
5(b)	56,256,191	2.1	5,821,522	5.6	1,958,391	2.2	3,382,284	2.2
5(c)	81,760,001	3.1	2,906,288	2.8	2,757,354	3.2	4,765,322	3.2
5(d) + 4(m)	222,623,249	8.5	264,900	0.3	7,750,709	8.9	13,390,145	8.9
Total	2,621,920,124	100.0	104,343,003	100.0	87,511,431	100.0	151,017,098	100.0

Table 34

¹ Harmonized milk classification system implemented October 1, 1996 and revised July 1, 2005 and again on April 22, 2010.

² Includes milk received from other provinces under the P5 pooling agreement.

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

Source: Canadian Dairy Commission

**ONTARIO FLUID MILK AND CREAM SALES:
HARMONIZED CLASSIFICATION SYSTEM,
2006/07 - 2010/11**

**Dairy Year - August to July
(litres)**

Class	2006/07	2007/08	2008/09	2009/10	2010/11
Fluid Milk – Class 1(a)	1,026,016,034	1,041,354,530	1,049,162,589	1,053,979,066	1,049,188,525
Fluid Cream – Class 1(b)	99,563,322	102,555,470	102,608,747	106,715,931	109,484,491
Total Fluid Milk and Cream	1,125,579,356	1,143,910,000	1,151,771,336	1,160,694,997	1,158,673,016

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

Source: Canadian Dairy Commission

**ONTARIO PRODUCTION OF SPECIFIED DAIRY PRODUCTS,
2001/2002 AND 2006/07 - 2010/11
Dairy Year - August to July
(thousand kilograms)**

	2001/2002	2006/07	2007/08	2008/09 ¹	2009/10	2010/11
Creamery Butter	23,868	22,464	24,482	25,037	23,868	24,190
Cheddar Cheese	40,100	42,539	41,944	38,497	47,489	45,406
Specialty Cheese	60,749	59,725	63,123	64,697	65,507	63,107
Cottage Cheese	14,220	17,054	16,655	10,972	10,378	11,315
Yogurt	59,558	56,423	56,624	57,482	55,243	56,382
Skim Milk Powder	26,184	26,339	25,015	31,486	25,812	29,104
(thousand litres)						
Ice Cream						
Hard Type	225,357	201,930	182,774	136,339	106,639	117,808
Soft Type	3,944	4,796	4,426	4,095	4,302	4,485
Total	229,301	206,726	187,200	140,434	110,941	122,294

¹ Skim Milk Powder data for 2008/09 was revised in 2009.

Sources: Statistics Canada (Tables 003-0009, 003-0010, 23-001 and 23-014-X),
Ontario Ministry of Agriculture and Food

**DISTRIBUTION OF ONTARIO DAIRY PROCESSING PLANTS BY VOLUME¹ OF MILK RECEIVED,
FLUID AND INDUSTRIAL PLANTS, 2006/07 - 2010/11**

Dairy Year - August to July

Volume Range (litres)	2006/07 ²		2007/08		2008/09		2009/10		2010/11	
	Plants #	Volume litres ('000)	Plants #	Volume litres ('000)	Plants #	Volume litres ('000)	Plants #	Volume litres ('000)	Plants #	Volume litres ('000)
0-5,000,000	26	27,254	24	29,279	25	23,928	28	28,761	27	32,267
5,000,001-10,000,000	10	72,016	11	82,185	13	91,708	11	83,167	12	96,383
10,000,001-25,000,000	14	210,313	12	186,731	11	149,621	11	164,515	8	112,185
25,000,001-50,000,000	7	243,741	8	261,008	8	259,060	7	248,583	8	284,127
50,000,001- and over	12	2,006,209	12	2,065,435	12	2,061,797	12	2,099,857	12	2,097,088
Total	69	2,559,533	67	2,624,638	69	2,588,116	69	2,624,882	67	2,622,049

¹ Volume includes milk received from out-of-province under the P5 pooling agreement.

² Includes export contract milk volumes for 2006/07. Export contracting ceased in June 2007.

Table 37

**DISTRIBUTION OF ONTARIO DAIRY PROCESSING PLANTS
BY PRODUCT TYPE¹, 2006/07 - 2010/11**

Number of Plants

Dairy Year - August to July

	2006/07	2007/08	2008/09	2009/10	2010/11
Fluid Plants	22	22	22	22	20
Industrial Plants by Major Product					
Specialty Products	6	6	6	6	5
Variety Cheeses	29	29	30	28	30
Butter, Powder and Evaporated Milk	4	3	3	4	4
Cheddar Cheese	8	7	8	9	8
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Total Industrial Plants	47	45	47	47	47
Total Plants	<u>69</u>	<u>67</u>	<u>69</u>	<u>69</u>	<u>67</u>

¹ Major product category for a plant has been determined on the basis of the Class (or Classes) of milk representing the highest utilization of total milk received by the plant during the dairy year.

**COMPOSITION OF THE
ONTARIO MILK TRANSPORT SECTOR,¹
2007 - 2011
August**

	2007	2008	2009	2010	2011
Number of Transporters	60	58	58	58	50
Number of Vehicles					
Single Axle Straight Trucks	1	1	0	0	0
Tandem Axle Straight Trucks	82	71	57	44	40
Tri-Axle Straight Trucks	12	11	14	12	10
Four Axle Combination Unit (single axle tractor and tandum trailer)	0	0	0	0	0
Five Axle Combination Unit (tandem tractor and tandum trailer)	38	38	36	33	22
Six Axle Combination Unit (tandum tractor and tri-axle trailer)	56	63	72	82	100
7 or 8 Axle Combination Unit (tandum tractor and 4 or 5 axle trailer)	40	42	44	43	40
Total Units	<u>229</u>	<u>226</u>	<u>223</u>	<u>214</u>	<u>212</u>

¹ Since many of the tractor trailers are used as both pickup units and pumlover units, the format has been changed in order to identify the number and type of tractor trailers and no longer distinguish between pickup and pumlover units.

**ONTARIO FLUID MILK SALES,
2001 AND 2006 - 2010**
Sales Volume
(Calendar Year)

	2001	2006	2007	2008	2009	2010
Standard and Special Milk 3.25% B.F. and up ('000 L)	142,044	142,964	138,392	130,542	129,679	117,168
Partly Skimmed Milk 1.9% to 2.1% B.F. ('000 L)	529,235	509,527	505,227	496,370	525,841	481,776
Partly Skimmed Milk 0.9% to 1.1% B.F. ('000 L)	203,643	237,715	240,775	237,195	243,382	221,357
Skim Milk Under 0.3% B.F. ('000 L)	105,574	107,345	108,883	109,490	111,735	108,037
Chocolate Milk and/or Dairy Drink ('000 L)	65,486	80,600	85,311	90,768	86,898	90,391
Buttermilk ('000 L)	4,608	6,140	7,590	7,236	5,283	3,916
Total Fluid Milk ('000 L)	1,050,590	1,084,291	1,086,178	1,071,601	1,102,818	1,022,645
Population as of July 1st ('000)	11,894.9	12,705.3	12,803.9	12,929.0	13,064.9	13,227.8
Litres Per Capita	88.3	85.3	84.8	82.9	84.4	77.3

Sources: Statistics Canada (23-014-X)

Table 40

**QUOTA ENTITLEMENT, P5 POOL,
AUGUST 1, 2007 - 2011
(million kg butterfat)**

Province	August 1 2007	August 1 2008	August 1 2009	August 1 2010	August 1 2011
PEI	3.875	3.895	3.8711	3.9058	3.9940
Nova Scotia	6.571	6.606	6.5646	6.6237	6.7742
New Brunswick	5.130	5.157	5.1246	5.1707	5.2880
Quebec	113.251	113.885	113.1844	114.1958	116.7712
Ontario	97.052	97.514	96.9103	97.7817	100.0008
TOTAL QUOTA	225.878	227.056	225.6550	227.6776	232.8282

Source: Canadian Dairy Commission.

Note: Totals may not add exactly due to rounding.

**UTILIZATION OF QUOTA¹, P5 POOL,
2006/07 - 2010/11
Dairy Year - August to July**

Province	2006/07		2007/08		2008/09		2009/10		2010/11	
	Production Mkg B.F.	Utilization %	Production Mkg B.F.	Utilization %	Production Mkg B.F.	Utilization %	Production Mkg B.F.	Utilization %	Production Mkg B.F.	Utilization %
PEI	3,857	100.8	3,890	99.0	3,898	99.0	3,995	102.4	3,978	99.5
Nova Scotia	6,434	99.8	6,754	101.0	6,598	99.3	6,635	100.3	6,743	99.4
New Brunswick	5,041	100.1	5,206	100.0	5,198	100.3	5,189	100.5	5,302	100.2
Québec	111,540	100.7	114,039	99.2	112,590	97.8	115,250	101.1	116,999	100.1
Ontario	95,393	100.0	98,070	99.6	97,262	98.7	98,059	100.5	99,714	99.6
TOTAL	222,265	100.4	227,959	99.4	225,546	98.3	229,128	100.8	232,736	99.9

¹ Total milk shipments as a percent of authorized quota (Fluid milk sales + MSQ + Innovation) as defined by the CDC pursuant to the National milk marketing plan and the regional pooling agreements. This is based on a daily weighting of the provincial quota held over the entire dairy year.

Source: Canadian Dairy Commission

**YEAR END CALCULATION OF SNF ABOVE RATIO,
2006 to 2011
Dairy Year - August to July**

In-quota production after year-end adjustments for over-quota milk

	BF (in quota)	Kg of SNF (in quota)	Production Ratio SNF/BF Ratio (kg of SNF/BF)	Target SNF/BF Ratio %	Production Ratio/ Target Ratio %
2006/2007					
Prince Edward Island	3,850,033	8,812,485	2.2889	2.2513	1.0167
Nova Scotia	6,433,760	15,064,502	2.3415	2.3009	1.0176
New Brunswick	5,040,509	11,700,890	2.3214	2.2937	1.0121
Québec	111,431,125	252,711,697	2.2679	2.2562	1.0052
Ontario	95,393,499	219,213,203	2.2980	2.2840	1.0061
Total P5	222,148,926	507,502,777	2.2845	2.2934	0.9961
2007/2008					
Prince Edward Island	3,889,943	8,826,004	2.2689	2.2927	0.9896
Nova Scotia	6,753,905	15,696,674	2.3241	2.3097	1.0062
New Brunswick	5,206,376	12,033,205	2.3112	2.3024	1.0038
Québec	114,039,179	257,231,793	2.2556	2.2927	0.9838
Ontario	98,069,675	225,511,340	2.2995	2.2927	1.0030
Total P5	227,959,078	519,299,016	2.2780	2.2934	0.9933
2008/2009					
Prince Edward Island	3,897,747	8,885,249	2.2796	2.2840	0.9981
Nova Scotia	6,598,014	15,237,733	2.3094	2.3009	1.0037
New Brunswick	5,198,111	11,994,786	2.3075	2.2937	1.0060
Québec	112,590,216	252,093,888	2.2390	2.2840	0.9803
Ontario	97,261,788	221,767,673	2.2801	2.2840	0.9983
Total P5	225,545,876	509,979,329	2.2611	2.2847	0.9897

Table 43

**YEAR END CALCULATION OF SNF ABOVE RATIO,
2006 to 2011
Dairy Year - August to July**

Under continuous quota (2008/09), no year-end adjustments for over-quota milk

	BF (in quota)	Kg of SNF (in quota)	Production Ratio SNF/BF Ratio (kg of SNF/BF)	Target SNF/BF Ratio %	Production Ratio/ Target Ratio %
2009/2010					
Prince Edward Island	3,952,734	9,037,394	2.2864	2.2840	1.0010
Nova Scotia	6,634,965	15,279,356	2.3029	2.3009	1.0008
New Brunswick	5,167,270	11,957,792	2.3141	2.2937	1.0089
Québec	115,249,989	259,016,566	2.2474	2.2840	0.9840
Ontario	98,059,476	225,221,507	2.2968	2.2840	1.0056
Total P5	229,064,434	520,512,615	2.2723	2.2847	0.9946
2010/2011					
Prince Edward Island	3,977,867	9,048,527	2.2747	2.2840	0.9959
Nova Scotia	6,743,185	15,292,956	2.2679	2.3009	0.9857
New Brunswick	5,299,183	12,055,750	2.2750	2.2937	0.9919
Québec	116,999,473	261,366,647	2.2339	2.2840	0.9781
Ontario	99,713,723	228,407,360	2.2906	2.2840	1.0029
Total P5	232,733,431	526,171,240	2.2608	2.2847	0.9896

Source: Canadian Dairy Commission

**P5 WEIGHTED AVERAGE COMPONENT TESTS,
2006/07 - 2010/11
Dairy Year - August to July
(kilograms per hectolitre)**

Province	2006/07			2007/08			2008/09			2009/10			2010/11		
	Butterfat	Protein	Other Solids	Butterfat	Protein	Other Solids	Butterfat	Protein	Other Solids	Butterfat	Protein	Other Solids	Butterfat	Protein	Other Solids
PEI	3.9062	3.2998	5.6412	3.9446	3.3023	5.6476	3.9119	3.2835	5.6339	3.9177	3.2921	5.6658	3.9418	3.2774	5.6892
Nova Scotia	3.8225	3.2980	5.6522	3.8687	3.3149	5.6762	3.8825	3.2934	5.6730	3.8996	3.2896	5.6906	3.9598	3.2833	5.6971
New Brunswick	3.8540	3.2995	5.6471	3.8859	3.3152	5.6661	3.8826	3.3055	5.6539	3.8756	3.2964	5.6728	3.9508	3.3019	5.6864
Quebec	3.9707	3.3614	5.6436	4.0018	3.3696	5.6569	4.0204	3.3578	5.6441	4.0123	3.3425	5.6748	4.0496	3.3579	5.6885
Ontario	3.9285	3.3074	5.7203	3.9330	3.3258	5.7182	3.9583	3.3226	5.7027	3.9277	3.2967	5.7245	3.9768	3.3407	5.7687
P5 Weighted Average	3.9442	3.3337	5.6769	3.9642	3.3465	5.6841	3.9841	3.3381	5.6705	3.9676	3.3192	5.6965	4.0113	3.3456	5.7234

Source: Canadian Dairy Commission

P5 DAILY QUOTA EXCHANGE PRICES, 2009/10 - 2010/11
Dairy Year - August to July
(\$ per kilogram)

Month	PEI		Nova Scotia		New Brunswick		Québec		Ontario	
	2009/10	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10	2010/11
August	28,000.00	- ¹	28,503.00	28,195.00	25,600.00	26,995.00	23,899.00	25,000.00	25,500.00	25,000.00
September	- ¹	28,000.00	28,571.00	27,500.00	25,000.00	26,500.00	23,200.00	25,000.00	25,400.00	25,000.00
October	27,000.00	27,875.00	28,500.00	- ²	24,800.00	27,000.00	24,000.00	25,000.00	25,300.00	25,000.00
November	26,000.00	27,750.00	28,525.00	27,778.00	24,500.00	27,000.00	25,000.00	25,000.00	25,200.00	25,000.00
December	27,500.00	27,625.00	29,012.00	26,750.00	24,000.00	27,000.00	25,100.00	25,000.00	25,100.00	25,000.00
January	28,000.00	27,500.00	29,167.00	- ²	25,000.00	27,300.00	25,000.00	25,000.00	25,000.00	25,000.00
February	28,750.00	27,375.00	28,000.00	27,300.00	26,556.00	28,000.00	25,000.00	25,000.00	25,000.00	25,000.00
March	28,750.00	27,250.00	28,875.00	27,222.00	27,500.00	28,000.00	25,000.00	25,000.00	25,000.00	25,000.00
April	28,625.00	27,125.00	27,500.00	27,050.00	27,748.00	27,995.00	25,000.00	25,000.00	25,000.00	25,000.00
May	28,500.00	- ¹	28,611.00	26,900.00	27,750.00	27,980.00	25,000.00	25,000.00	25,000.00	25,000.00
June	28,375.00	26,875.00	26,750.00	26,806.00	27,500.00	28,000.00	25,000.00	25,000.00	25,000.00	25,000.00
July	27,000.00	26,750.00	28,333.00	26,667.00	27,500.00	27,700.00	25,000.00	25,000.00	25,000.00	25,000.00
Dairy Year										
Weighted Average³	28,162.40	27,224.31	28,609.30	26,888.47	26,402.46	27,571.18	24,623.66	25,000.00	25,247.52	25,000.00

¹ No quota exchange price established.

² No quota exchange held.

³ Weighted by quota purchases.

**P5 POOL CLASS PRICES,
Effective February 1, 2011**

Class	Component Prices		Volume Price ¹	
	Butterfat \$/kg	Protein & Other Solids \$/hl	Standardized ² @ 3.6 kg/hl \$/hl	Average Ontario Composition ³ \$/hl
Class 1 (a)	7.3661	69.13	95.65	98.18
Class 1 (b)	7.3661	56.35	82.87	85.40

Class	Butterfat	Protein	Other	Standardized ²	Average
	\$/kg	\$/kg	Solids \$/kg	@ 3.6 kg/hl \$/hl	Ontario Composition ² \$/hl
Class 2	7.7586	5.9172	5.9172	80.70	84.78
Class 3 (a)	7.7586	13.8031	0.8671	77.48	81.98
Class 3 (b)	7.7586	13.3443	0.8671	76.00	80.45
Class 4 (a)	7.7586	5.3551	5.3551	75.69	79.66
Class 4 (b)	7.7586	5.4648	5.4648	76.66	80.66

¹ Class 1 prices reflect the actual price in all P5 provinces. Class 2 to 4 prices reflect prices in effect in Ontario and Québec. Class 2 to 4 prices are about 2 per cent lower in PEI and 1 per cent lower in Nova Scotia and New Brunswick.

² Prices based on standardized milk as defined by the CDC.

³ Prices based on the average composition for Ontario milk for the 12-months ending February 2011.

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

**P5 TARGET PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat \$/kg	Protein \$/kg	Other Solids \$/kg	Volume \$/hl SNF
Class 1(a)	- Feb. 1/07	7.3661			58.57
	- Feb. 1/08	7.3661			61.52
	- Sep. 1/08	7.3661			62.97
	- Feb. 1/09	7.3661			66.01
	- Feb. 1/10	7.3661			66.32
	- Feb. 1/11	7.3661			69.13
	- Aug. 1/11	7.3661			72.20
Class 1(b)	- Feb. 1/07	7.3661			47.19
	- Feb. 1/08	7.3661			49.75
	- Sep. 1/08	7.3661			51.20
	- Feb. 1/09	7.3661			53.64
	- Feb. 1/10	7.3661			53.91
	- Feb. 1/11	7.3661			56.35
	- Aug. 1/11	7.3661			59.01
Class 1(c) ¹ 1(c) Milk	- Feb. 1/07	6.2612			49.78
	- Feb. 1/08	6.2612			52.29
	- Sep. 1/08	6.2612			53.52
	- Feb. 1/09	6.2612			56.11
	- Feb. 1/10	6.2612			56.37
	- Feb. 1/11	6.2612			58.76
	- Aug. 1/11	6.2612			61.37
1(c) Cream	- Feb. 1/07	6.2612			40.11
	- Feb. 1/08	6.2612			42.29
	- Sep. 1/08	6.2612			43.52
	- Feb. 1/09	6.2612			45.59
	- Feb. 1/10	6.2612			45.82
	- Feb. 1/11	6.2612			47.90
	- Aug. 1/11	6.2612			50.16
Class 2	- Feb. 1/07	7.4210	5.6764	5.6764	
	- Feb. 1/08	7.4965	5.7266	5.7266	
	- Sep. 1/08	7.6359	5.8305	5.8305	
	- Feb. 1/09	7.7043	5.8835	5.8835	
	- Feb. 1/10	7.7043	5.8835	5.8835	
	- Feb. 1/11	7.8135	5.9639	5.9639	

**P5 TARGET PRICE CHANGES,
FEBRUARY, 2007 - AUGUST, 2011**

Class	Date of Price Change	Butterfat \$/kg	Protein \$/kg	Other Solids \$/kg	Volume \$/hl SNF
Class 3(a)	- Feb. 1/07	7.4210	13.1966	0.8287	
	- Feb. 1/08	7.4965	13.3211	0.8366	
	- Sep. 1/08	7.6359	13.5789	0.8529	
	- Feb. 1/09	7.7043	13.7105	0.8612	
	- Feb. 1/10	7.7043	13.7105	0.8612	
	- Feb. 1/11	7.8135	13.9101	0.8738	
	- Aug.1/11	7.8135	13.9101	0.8738	
Class 3(b)	- Feb. 1/07	7.4210	12.7331	0.8287	
	- Feb. 1/08	7.4965	12.8576	0.8366	
	- Sep. 1/08	7.6359	13.1154	0.8529	
	- Feb. 1/09	7.7043	13.2470	0.8612	
	- Feb. 1/10	7.7043	13.2470	0.8612	
	- Feb. 1/11	7.8135	13.4466	0.8738	
	- Aug.1/11	7.8135	13.4466	0.8738	
Classes 4(a,d)	- Feb. 1/07	7.4210	5.1086	5.1086	
	- Feb. 1/08	7.4965	5.1588	5.1588	
	- Sep. 1/08	7.6359	5.2627	5.2627	
	- Feb. 1/09	7.7043	5.3157	5.3157	
	- Feb. 1/10	7.7043	5.3157	5.3157	
	- Feb. 1/11	7.8135	5.3961	5.3961	
	- Aug.1/11	5.3961	5.3961	5.3961	
Class 4(b)	- Feb. 1/07	7.4210	5.2194	5.2194	
	- Feb. 1/08	7.4965	5.2696	5.2696	
	- Sep. 1/08	7.6359	5.3735	5.3735	
	- Feb. 1/09	7.7043	5.4265	5.4265	
	- Feb. 1/10	7.7043	5.4265	5.4265	
	- Feb. 1/11	7.8135	5.5069	5.5069	
	- Aug.1/11	7.8135	5.5069	5.5069	
Class 4(a1)	- Feb. 1/07	7.4210	-	-	
	- Feb. 1/08	7.4965	-	-	
	- Sep. 1/08	7.6359	-	-	
	- Feb. 1/09	7.7043	-	-	
	- Feb. 1/10	7.7043	-	-	
	- Feb. 1/11	7.8135	-	-	
	- Aug.1/11	7.8135	-	-	

¹ Fluid milk or cream receiving temporary pricing discount under an innovation program.

Note: Refer to Table 21 for class descriptions under the harmonized classification system.

P5 WITHIN-QUOTA PRICES, 2006/07 - 2010/11
Dairy Year - August to July

Date	Component Prices			Volume Price	
	Butterfat \$/kg	Protein \$/kg	Other Solids \$/kg	Standardized ¹ @ 3.6 kg/hl \$/hl	Average ² Ontario Composition \$/hl
August 2006	6.9469	10.7390	1.5547	68.57	70.02
August 2007	6.9627	11.4310	1.6493	71.47	72.83
August 2008	7.0829	11.7088	1.6835	73.00	74.61
August 2009	7.1375	11.7610	1.6896	73.32	75.14
August 2010	7.1280	11.8534	1.6940	73.61	75.34
September 2006	6.9178	10.4919	1.5546	67.66	70.92
September 2007	6.9518	11.4795	1.6957	71.86	74.29
September 2008	7.1041	11.7780	1.7311	73.57	76.31
September 2009	7.0331	11.2985	1.6612	71.29	73.80
September 2010	7.1859	11.3934	1.6676	72.18	75.76
October 2006	6.8598	10.1642	1.5284	66.25	70.68
October 2007	6.8214	11.2890	1.6909	70.74	74.09
October 2008	7.0361	11.1546	1.6756	70.99	75.45
October 2009	7.0619	10.8311	1.6261	69.68	74.38
October 2010	7.1920	11.4718	1.7105	72.70	77.87
November 2006	6.8632	10.4443	1.5700	67.40	72.01
November 2007	6.9364	11.1381	1.6825	70.62	75.26
November 2008	7.0738	11.4519	1.7224	72.36	77.39
November 2009	6.9868	11.6100	1.7365	72.56	77.40
November 2010	7.3971	11.7337	1.7567	74.55	80.34
December 2006	7.0344	10.6062	1.5776	68.59	72.54
December 2007	7.0058	11.1078	1.6691	70.70	75.68
December 2008	7.2500	11.3451	1.7001	72.52	77.43
December 2009	7.1508	11.7496	1.7407	73.62	78.00
December 2010	7.3981	11.8776	1.7646	75.06	80.66
January 2007	6.9522	10.3783	1.5332	67.30	70.91
January 2008	6.9710	10.4780	1.5576	67.90	72.07
January 2009	7.2594	10.7634	1.6045	70.13	74.57
January 2010	7.2365	11.1840	1.6444	71.55	75.71
January 2011	7.3707	11.4366	1.6887	73.11	78.32
February 2007	7.0405	10.8859	1.6124	69.71	73.88
February 2008	7.0786	11.0027	1.6275	70.38	74.61
February 2009	7.1843	11.6101	1.7155	73.23	77.38
February 2010	7.3289	12.0235	1.7581	75.25	79.18
February 2011	7.2966	11.9977	1.7668	75.10	80.37

Table 48

P5 WITHIN-QUOTA PRICES, 2006/07 - 2010/11
Dairy Year - August to July

Date	Component Prices			Volume Price	
	Butterfat \$/kg	Protein \$/kg	Other Solids \$/kg	Standardized ¹ @ 3.6 kg/hl \$/hl	Average ² Ontario Composition \$/hl
March 2007	6.9628	10.9112	1.6034	69.46	73.30
March 2008	7.0780	10.8834	1.6083	69.88	74.25
March 2009	7.1238	11.1975	1.6513	71.31	75.34
March 2010	7.1090	11.4769	1.6709	72.19	75.75
March 2011	7.3596	11.9054	1.7438	74.89	79.93
April 2007	6.9341	10.9297	1.5906	69.34	72.43
April 2008	6.8303	10.7411	1.5777	68.36	72.18
April 2009	7.0254	11.3445	1.6639	71.50	75.06
April 2010	7.0687	11.4650	1.6577	71.93	74.85
April 2011	7.4564	12.0556	1.7536	75.78	80.32
May 2007	7.0105	11.0796	1.5994	70.15	72.57
May 2008	6.9907	11.1583	1.6211	70.53	73.42
May 2009	7.2172	11.5752	1.6851	73.06	76.14
May 2010	7.1642	11.7652	1.6878	73.42	75.86
May 2011	7.4051	12.2776	1.7759	76.44	80.25
June 2007	7.0150	11.1482	1.6089	70.44	72.19
June 2008	6.9479	11.2055	1.6140	70.49	72.78
June 2009	7.1451	11.4969	1.6686	72.46	74.94
June 2010	7.0538	11.6871	1.6652	72.64	74.16
June 2011	7.3073	12.0469	1.7302	75.09	77.96
July 2007	7.0081	11.6214	1.6611	72.25	73.53
July 2008	6.9429	11.1703	1.5935	70.24	71.54
July 2009	7.1468	11.0249	1.5846	70.45	72.24
July 2010	7.1003	11.5422	1.6221	72.09	73.16
July 2011	7.3284	11.6036	1.6520	73.28	75.24
Dairy Year Weighted Averages					
2006/07	6.9542	10.7828	1.5830	68.93	72.07
2007/08	6.9625	11.0878	1.6320	70.26	73.58
2008/09	7.1384	11.3648	1.6727	72.03	75.56
2009/10	7.1189	11.5286	1.6794	72.44	75.58
2010/11	7.3202	11.8045	1.7251	74.32	78.50

¹ Prices based on standardized milk as defined by the CDC.

² Prices based on the average composition for Ontario milk for the dairy year the month falls in.

Source: Canadian Dairy Commission

**P5 VOLUME UTILIZATION OF MILK BY CLASS,
2006/07 - 2010/11
Dairy Year - August to July**

Class	2006/07		2007/08		2008/09		2009/10		2010/11	
	'000 L	%	'000 L	%	'000 L	%	'000 L	%	'000 L	%
1(a)	1,805,741	32.1	1,821,857	31.8	1,818,432	32.2	1,803,426	31.3	1,801,701	31.1
1(b)	151,647	2.7	155,795	2.7	156,713	2.8	160,066	2.8	164,514	2.8
1(c)	3,944	0.1	1,601	0.0	3,255	0.1	764	0.0	205	0.0
2	300,535	5.3	320,140	5.6	337,147	6.0	357,735	6.2	370,164	6.4
3(a)	1,238,453	22.0	1,245,936	21.7	1,259,909	22.3	1,275,597	22.1	1,253,713	21.7
3(b)	921,280	16.4	868,930	15.1	881,548	15.6	909,038	15.8	881,968	15.2
4 excl. 4(m)	315,230	5.6	342,719	6.0	370,163	6.6	385,799	6.7	428,281	7.4
5(a)	188,614	3.4	185,006	3.2	177,447	3.1	185,703	3.2	194,794	3.4
5(b)	100,932	1.8	92,969	1.6	95,535	1.7	97,742	1.7	110,339	1.9
5(c)	208,259	3.7	126,642	2.2	107,616	1.9	124,357	2.2	121,536	2.1
5(d) + 4(m)	386,941	6.9	575,826	10.0	440,176	7.8	462,736	8.0	461,557	8.0
Total	5,621,576	100.0	5,737,419	100.0	5,647,940	100.0	5,762,962	100.0	5,788,772	100.0

Source: Canadian Dairy Commission.

Table 49

P5 COMPONENT UTILIZATION BY CLASS, 2010/11
Utilization
Dairy Year - August to July

Class	Volume		Butterfat		Protein		Other Solids	
	litres	%	kg	%	kg	%	kg	%
1(a)	1,801,700,946	31.1	32,415,803	14.0	61,759,905	31.9	105,954,669	32.0
1(b)	164,514,313	2.8	28,194,995	12.2	4,686,398	2.4	8,043,035	2.4
1(c)	204,515	0.0	2,470	0.0	6,969	0.0	11,940	0.0
2	370,163,560	6.4	17,384,529	7.5	12,287,244	6.4	20,978,301	6.3
3(a)	1,253,713,119	21.7	44,107,350	19.0	42,181,452	21.8	71,874,081	21.7
3(b)	881,968,237	15.2	42,359,652	18.3	29,190,266	15.1	49,925,053	15.1
4 excl. 4(m)	428,281,085	7.4	43,838,609	18.9	12,883,139	6.7	21,971,690	6.6
5(a)	194,793,966	3.4	6,898,636	3.0	6,629,240	3.4	11,351,864	3.4
5(b)	110,339,317	1.9	11,412,414	4.9	3,624,997	1.9	6,261,500	1.9
5(c)	121,536,075	2.1	4,333,055	1.9	4,086,569	2.1	7,050,954	2.1
5(d) + 4(m)	461,556,505	8.0	1,085,354	0.5	16,015,100	8.3	27,501,338	8.3
Total	5,788,771,638	100.0	232,032,867	100.0	193,351,279	100.0	330,924,425	100.0

Table 50

**P5 FLUID PROMOTION BUDGET,
2006/07 - 2010/11
Dairy Year - August to July**

Dairy Year	Total P5 Fluid Promotion
2006/07	\$33,055,930
2007/08	\$33,867,288
2008/09	\$33,629,554
2009/10	\$33,738,058
2010/11	\$33,838,901

Sources: Dairy Farmers of Canada
FPLQ

**P5 TRANSPORTER COST PER HL,
2006/07 to 2010/11
(Dairy Year - Weighted Average)**

Current Dairy Year 2010/11	PEI	Nova Scotia	New Brunswick	Québec	Ontario	P5
August 2010	2.295	2.984	3.481	2.375	2.641	2.532
September 2010	2.530	3.066	3.697	2.471	2.647	2.594
October 2010	2.546	3.169	3.797	2.423	2.620	2.563
November 2010	2.518	2.938	3.727	2.417	2.625	2.554
December 2010	2.501	2.886	3.561	2.441	2.663	2.577
January 2011	2.554	2.902	3.823	2.416	2.662	2.572
February 2011	2.654	3.045	3.900	2.436	2.648	2.583
March 2011	2.696	3.034	3.848	2.602	2.721	2.697
April 2011	2.673	3.040	4.049	2.861	2.718	2.829
May 2011	2.674	3.020	3.870	2.604	2.746	2.708
June 2011	2.819	2.981	3.817	2.473	2.767	2.652
July 2011	2.663	3.086	3.871	2.465	2.753	2.644
Dairy Year Weighted Average	2.591	3.012	3.787	2.500	2.685	2.626

5 Year Dairy Year History	PEI	Nova Scotia	New Brunswick	Québec	Ontario	P5
2006/07	2.327	2.777	3.069	2.406	2.638	2.531
2007/08	2.531	2.996	3.140	2.480	2.664	2.592
2008/09	2.529	3.086	3.122	2.479	2.734	2.624
2009/10	2.685	2.687	3.412	2.413	2.603	2.531
2010/11	2.591	3.012	3.787	2.500	2.685	2.626

Source: Canadian Dairy Commission

**P10 PRODUCER SHARE OF DAIRY PRODUCTS
CALENDAR YEAR 2010**

Product Description	Sales/Domestic Disappearance	Total Farm Value of Sales (or Domestic Disappearance)		Per Cent of Total Farm Value %	Total Retail Value of Sales (or Domestic Disappearance)	Per Cent of Total Retail Value %	Farm Value as Per Cent of Retail Value %
		\$	\$				
<i>('000 lines)</i>							
Fluid Milk Sales¹							
Standard	359,681	323,554,814	4.90	532,327,880	3.64	60.41	
2%	1,215,337	991,958,059	15.10	1,652,858,320	11.30	60.01	
1%	591,879	446,572,706	6.80	775,361,490	5.30	57.60	
Skim	284,646	198,682,908	3.02	382,564,224	2.61	51.93	
Other Milk ²	208,249	166,620,025	2.54	537,282,420	3.67	31.01	
Fluid Milk Sub-Total	2,659,792	2,125,388,512	32.36	3,880,394,334	26.52	54.77	
Cream Sales							
Cereal Cream	100,194	135,322,016	2.06	372,721,680	2.55	36.31	
Table Cream	107,125	195,363,863	2.97	410,288,750	2.80	47.62	
Whipping Cream	39,033	109,838,862	1.67	234,978,660	1.61	46.74	
Cream Sub-Total	246,352	440,524,741	6.71	1,017,989,090	6.96	43.27	
Total Fluid and Cream	2,906,144	2,565,913,253	39.06	4,898,383,424	33.48	52.38	
<i>(tomes)</i>							
Major Industrial Milk Products							
Cheddar Cheese ³	138,050	999,758,100	15.22	1,826,401,500	12.48	54.74	
Specialty Cheese ³	249,600	1,678,231,077	25.35	4,196,712,870	28.68	39.99	
Cottage Cheese	26,019	62,273,875	0.95	168,342,930	1.15	36.99	
Cheese Sub-Total	413,669	2,740,263,052	41.72	6,191,457,300	42.32	44.26	
Butter	82,930	509,472,162	7.76	692,465,500	4.73	73.75	
Skim Milk Powder	72,456	376,046,640	5.72	666,595,200	4.56	56.41	
Ice Cream and Mixes	323,216	120,204,030	1.83	843,593,760	5.77	14.25	
Yogurt	300,719	256,603,523	3.91	1,338,199,550	9.15	19.18	
Other Products Sub-Total	696,391	752,854,193	11.46	2,848,388,510	19.47	26.43	
Total Industrial	1,192,990	4,002,589,407	60.94	9,732,311,310	66.52	41.13	
Total Fluid, Cream and Industrial	4,099,134	6,568,502,660	100.00	14,630,694,734	100.00	44.90	

¹ Sales include both retail and wholesale purchases.

² Other Milk Includes Buttermilk and Chocolate Drink.

³ Producer Value assumes domestic MPC production.

**FARM INPUT PRICE INDEXES (2002 = 100),
EASTERN CANADA,
2006 - 2010
Calendar Year**

Farm Inputs	2006		2007		2008		2009		2010	
	Index	% Change	Index	% Change	Index	% Change	Index	% Change	Index	% Change
Total Farm Inputs	108.9	6.5	115.9	1.11	128.8	-1.7	126.7	-1.7	123.2	-2.8
Buildings	122.0	-0.2	122.2	8.1	1132.1	-6.3	123.8	-6.3	128.3	3.6
Machinery & Motor Vehicles	121.2	1.1	122.5	11.4	136.5	-9.2	123.9	-9.2	126.9	2.4
Depreciation on Machinery	99.7	-1.8	97.9	2.1	100.0	10.1	110.1	10.1	107.8	-2.0
Depreciation on Vehicles	97.0	-1.8	95.3	-2.7	92.7	0.6	93.3	0.6	93.7	0.4
Machinery Fuel	177.3	4.2	184.7	27.2	235.0	-31.2	161.6	-31.2	181.4	12.3
Machinery Repairs	109.1	1.1	110.3	3.2	113.8	4.0	118.3	4.0	115.0	-2.8
Commercial Seed & Plants	113.9	1.7	115.9	-1.1	114.6	8.0	123.8	8.0	130.9	5.8
Fertilizer & Lime	118.9	24.4	147.8	70.2	251.7	2.7	258.3	2.7	170.9	-33.9
Livestock Purchases	96.3	-3.6	92.8	-2.1	90.8	-0.3	90.6	-0.3	97.6	7.8
Feed	80.8	30.5	105.4	21.0	127.5	-2.3	124.5	-2.3	113.4	-8.9
Prepared Feed	80.8	29.6	104.8	19.5	125.3	-1.1	123.9	-1.1	112.8	-9.0
Grain Feed	80.4	35.3	108.8	29.0	140.4	-8.7	128.2	-8.7	117.3	-8.5

Notes: The Farm Input Price Index, 2002 = 100, measures the price changes of a "basket of goods and services" for use in agricultural production. Because the basket of inputs used for the 2002 base weight is fixed, the index should not be interpreted as a measure of production cost movements due to changes in the composition of the basket of inputs (substitution effect), nor does it reflect changes in productivity which took place in a period subsequent to the base year.

Source: CANSIM, Statistics Canada 328-0015

**CONSUMER PRICE INDEXES FOR ONTARIO (2002 = 100),
2006 - 2010
Calendar Year**

Consumer Price Index	2006		2007		2008		2009		2010	
	Index	% Change	Index	% Change	Index	% Change	Index	% Change	Index	% Change
All-items	108.8	1.78	110.8	1.84	113.3	2.26	113.7	0.35	116.50	2.40
Food	109.0	2.16	111.8	2.57	116.0	3.76	121.4	4.66	123.20	1.46
Food purchased from stores	108.2	1.98	110.6	2.22	115.4	4.34	121.4	5.20	123.10	1.38
Food purchased from restaurants	110.7	2.41	114.5	3.43	117.2	2.36	121.4	3.58	123.30	1.54
Dairy products	119.4	5.11	124.1	3.94	128.8	3.79	131.4	2.02	132.60	0.90
Fresh milk	116.9	3.36	121.8	4.19	126.6	3.94	128.4	1.42	129.60	0.93
Butter	121.6	2.18	123.5	1.56	126.6	2.51	125.0	-1.26	124.80	-0.16
Cheese	122.7	7.73	128.2	4.48	131.7	2.73	133.8	1.59	133.70	-0.07
Fats and oils	111.8	1.18	114.5	2.42	134.1	17.12	146.7	9.40	146.30	-0.27
Coffee and tea	111.9	2.10	110.3	-1.43	113.5	2.90	120.0	5.73	125.70	4.53
Non-alcoholic beverages	105.0	-0.38	108.4	3.24	107.6	-0.74	117.2	8.92	121.50	3.54
Beef	104.5	0.19	108.0	3.35	112.5	4.17	120.0	6.67	120.10	0.08
Pork	103.4	-2.64	102.0	-1.35	102.0	0.00	101.4	-0.59	100.30	-1.10
Poultry	116.9	1.30	123.8	5.90	130.0	5.01	135.8	4.46	137.00	0.88
Eggs	115.1	3.97	122.0	5.99	125.5	2.87	125.2	-0.24	130.10	3.77
Fresh fruit	98.5	1.23	97.6	-0.91	98.8	1.23	104.5	5.77	102.40	-2.05
Fresh vegetables	94.7	4.76	91.6	-3.27	90.5	-1.20	100.3	10.83	97.90	-2.45
Bakery and Other Cereal Products	112.8	2.83	117.0	3.72	133.4	14.02	137.5	3.07	140.40	2.07

Source: CANSIM Table 326-0021, Statistics Canada

DATES OF HISTORICAL INTEREST

- 1965 • The Ontario Milk Marketing Board established November 1st.
- 1968 • Group I Price Pooling commenced March 1st.
- 1970 • Classified Pricing established April 1st.
 - Group II Pool established April 1st.
 - Plant Supply Quotas established for Class 5 and Class 5(a) industrial milk.
 - Market Sharing Quota Program for industrial use was introduced December 1st.
- 1975 • Milk Quality Penalty Program introduced June 1st.
- 1976 • Ontario Dairy Farm Accounting Project commenced.
- 1977 • Discontinuation of marketing milk in cans October 31st.
- 1978 • Conversion from imperial to metric measure April 1st.
- 1979 • MSQ year changed from April 1 - March 31 to August 1 - July 31 effective August 1st.
- 1980 • All producers required to meet Grade A bacterial requirements as of February.
 - Quota Exchange introduced in March for the purchase/sale of Group I Pool quota or used and unused MSQ.
 - A single pooled transportation charge for producers in Southern Ontario became effective July 1st.
- 1981 • Ontario Dairy Herd Improvement Corporation established April 1st.
 - Single Milk Quality Standard: All producers required to meet Grade A standards for farm premises as of September 1st.
- 1982 • Udder Health Management Program commenced in April.
- 1985 • Fresh Milk Sampling and Testing introduced March 1st.
 - Ontario Dairy Herd Improvement Corporation (ODHIC) and the Record of Performance (ROP) milk recording services consolidated effective July 1st.
 - Plant Supply Quotas extended in October to include Classes 4(a) and 4(b) specialty cheese utilization as an interim measure while a quota/auction proposal for the milk supply allocation system was under review.
- 1987 • Effective August 1st, the Plant Supply Quota system initiated in October, 1985 was adopted on a permanent basis with plant supply quotas for specialty cheese (Class 4(a) and 4(b)), cheddar cheese (Class 5(a)), and butter/powder (Class 5) to be adjusted at the beginning of each dairy year to reflect national demand for each product over the two previous calendar years.
- 1989 • Penalty program for high somatic cell counts introduced August 1st.
- 1990 • Effective August 1st, market sharing quotas (MSQ) issued in kilograms of butterfat instead of litres of milk.
 - A one-year seasonality program to encourage fall milk production introduced August, 1990.
- 1991 • A long-term seasonality policy commenced August 1st for Southern Ontario.

DATES OF HISTORICAL INTEREST

- 1992 • Multiple Component Pricing (MCP) implemented January 1st.
• Belleville Cheese Exchange discontinued with April 6th being the date of the last exchange.
• Within and over-quota levies collected on a component basis across all milk as of August 1st.
• Federal Government announced in December the intention to reduce federal subsidy payments on industrial milk by 20 per cent between August 1, 1993 and August 1, 1996.
- 1993 • An agreement was reached by the Ontario Farm Products Marketing Commission, the Ontario Cream Producers' Marketing Board and The Ontario Milk Marketing Board to allow cream producers to convert 100 per cent of their cream quota to milk quota beginning August 1, 1993.
- 1994 • Single pool, payment and quota system implemented August 1st.
- 1995 • The Ontario Milk Marketing Board and the Ontario Cream Producers' Marketing Board amalgamated on August 1st to become Dairy Farmers of Ontario.
• P6 Pooling Agreement reached between the 6 eastern provinces (Prince Edward Island, Nova Scotia, New Brunswick, Québec, Ontario, Manitoba) on April 18, 1995. Common promotion fund and market sharing provisions of the P6 Agreement implemented August 1, 1995.
• Special Class Pricing and Pooling implemented August 1st.
• The maximum quota allotment policy was removed effective August 1st. In its place a series of screening levels were introduced which producers cannot exceed without first obtaining DFO's approval.
• Food Bank Program for fluid milk products initiated by DFO, ODC and OMTA in August. Program participation is voluntary. Producers donate a portion of their shipments to the program. Milk transporters transport the donated milk free of charge. Participating dairy processors process and package the donated milk free of charge. The resulting products are donated to the Food Bank.
- 1996 • Federal Government announced in March that the federal dairy subsidy program was to be phased out completely over the next five years.
• A minimum quota requirement of 1,825 kilograms (5 kg/day) introduced June 27th.
• Within-quota levies eliminated August 1st.
• Revenue pooling initiated under the P6 Pooling Agreement effective August 1st.
• Interprovincial quota exchange commenced between Québec and Nova Scotia August 1st.
• Harmonized milk classification and end-use component pricing provisions of the P6 Pooling Agreement implemented October 1st. The volume class differentials were eliminated.
• The 15 per cent quota transfer assessment was eliminated, effective for the December quota exchanges and January 1, 1997 for sales of on-going operations and the establishment of non-family partnerships and corporations.
- 1997 • Manitoba joined the Western Milk Pool as of March.
• First province wide Optional Export Program (OEP) contract initiated in June.
• Daily quota system implemented August 1st.
• Uniform promotion fee established for P5 August 1st.
• DFO commenced participation in the interprovincial quota exchange with Quebec and Nova Scotia September 1st.
• First individual (OEP) contract initiated in November.
- 1998 • Ontario withdrew from the interprovincial quota exchange in March.
• DFO took over the responsibility for the raw milk quality program from the Ontario Ministry of Agriculture, Food and Rural Affairs effective March 25th.
• Pooling of transportation costs across the P5 commenced August 1st.

DATES OF HISTORICAL INTEREST

- 1999 • WTO ruled on October 27th that Canada's special classes 5(d) and 5(e) constitute an export subsidy under Article 9.1(c) of the Agreement on Agriculture.
- 2000 • Commercial export contracting through 3rd Party Administrator implemented in July.
- 2001 • The United States and New Zealand launched a WTO challenge against Canada on February 16th. The legitimacy of the commercial contracting systems for export milk that were implemented by all provinces following the 1999 WTO Ruling against Canada on special classes 5(d) and 5(e) was challenged. The essence of the challenge was that the commercial export contracting, like special classes 5(d) and 5(e), still constituted an export subsidy.
- The WTO Compliance Panel ruled on July 11th in favour of the United States and New Zealand.
 - The WTO Appellate Body over turned the Compliance Panel's decision on December 3rd on the grounds that United States and New Zealand had failed to prove that commercial contracting for export milk was WTO inconsistent.
 - A new process for the same Compliance Panel to re-examine the case, taking into account the Appellate Body's ruling, was initiated by the WTO on December 18th at the request of United States and New Zealand.
 - DFO received a \$2 million grant from the Ontario Government's Early Years Challenge Fund to support the expansion of the DFO Elementary School Milk Program.
 - DFO received a \$2.7 million grant from the Ontario Government's "Healthy Futures for Ontario Agriculture Program" to assist in the development and implementation of its Dairy Quality Assurance Program based on HACCP principles.
- 2002 • Federal Direct Payment discontinued February 1st.
- The 2nd WTO Compliance Panel ruled against Canada's Commercial export contracting system for export milk in June. Specifically, they found that Canada was acting inconsistently with respect to its obligations under Articles 3.3 and 8 of the Agreement on Agriculture by providing export subsidies within the meaning of Article 9.1(c) through export contracting and the continued operation of Special Class 5(d). The decision was appealed by Canada.
 - In December, the WTO Appellate Body upheld the 2nd Compliance Panel's Ruling forcing Canada to cancel commercial export contracting and re-regulate the marketing of milk for export.
- 2003 • Requirements for Ontario Dairy Quality Assurance Program finalized by DFO Board in May. Program requirements (Livestock Medicines Certificate, Potable Water, Time Temperature Recorders, Standard Operating Procedures) to be phased-in and fully implemented by January 1, 2007.
- Bovine Spongiform Encephalopathy (BSE) confirmed in Alberta beef cow on May 20th. The United States and other countries subsequently closed borders to Canadian cattle and beef exports.
 - United States border re-opened to boneless beef exports from cattle under 30 months of age in August.
 - Canadian Quality Milk Program received technical recognition from the Canadian Food Inspection Agency (CFIA) in December.
 - Discontinuance of the marketing of farm-separated cream in Ontario effective December 8th.
- 2004 • CMSMC took steps to limit the production of solids-not-fat within the available butterfat quota. Starting with the 2003/2004 dairy year, provinces receive zero payment for any within-quota solids-not-fat produced above the allowable target production ratio of solids-not-fat to butterfat established for each province. The policy measures are designed to limit the size of the structural surplus to what can be readily marketed through low valued internal markets and within Canada WTO limits for subsidized dairy exports.

DATES OF HISTORICAL INTEREST

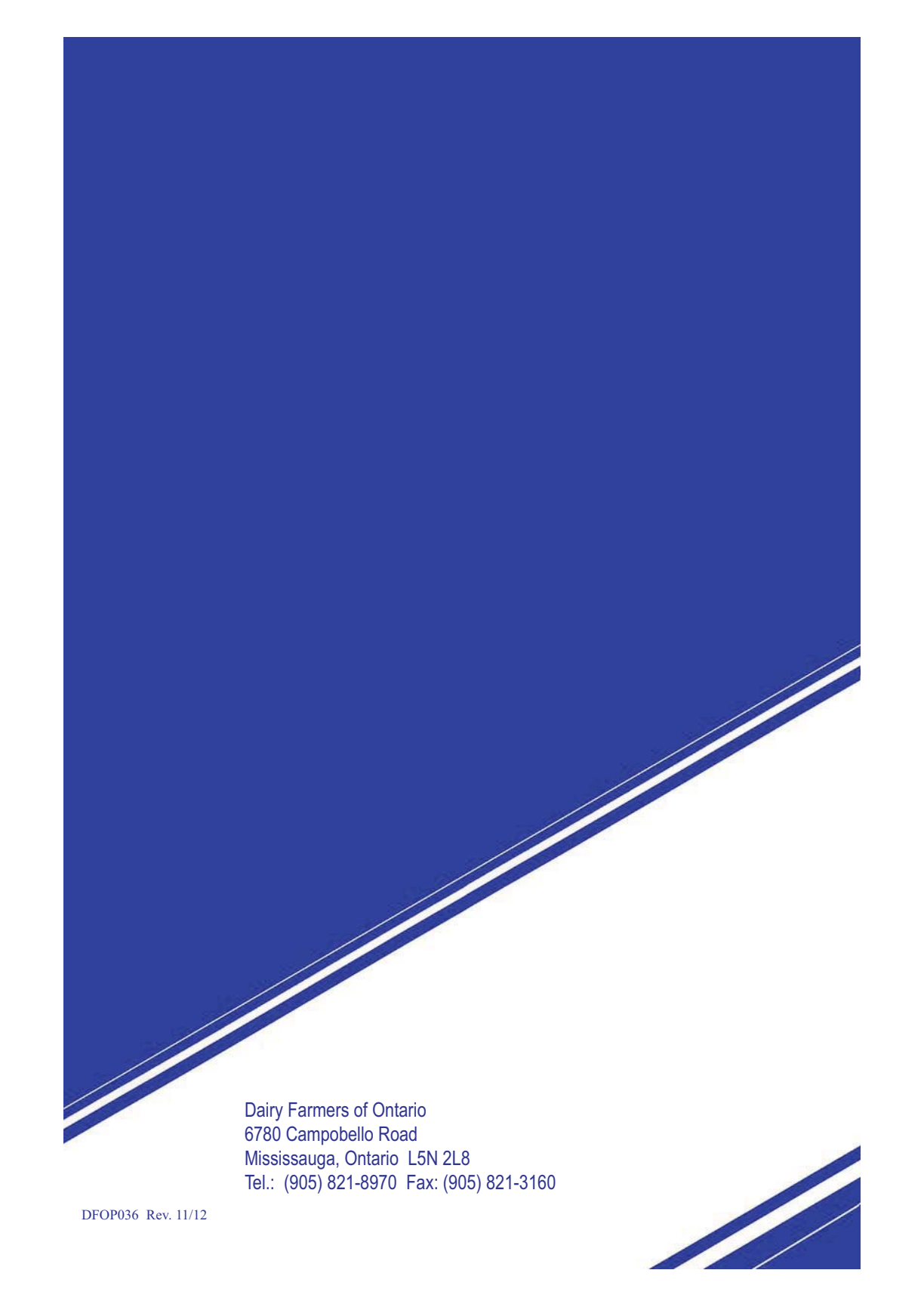
- 2005
- The Edible Oil Products Act was repealed effective January 1, 2005. Amendments to regulations under the Milk Act to prohibit filled milks and to set compositional standards and labeling requirements for dairy-edible oil spreads also came into effect on January 1, 2005.
 - Dairy Farmers of Ontario introduced a policy to cap the solids-non fat production of individual producers at 2.35 with the ratio being administered on a cumulative dairy year basis. Ontario producers became subject to a zero payment policy for within-quota SNF production in excess of the ratio.
 - Appeal to CITT (Canadian International Trade Tribunal) of Canada Customs and Revenue Agency's Decision to classify Milk Protein Isolate as a natural constituent of milk under tariff line 04.04 by Avidia Inc. CITT finds in favor of Avidia that their product should be classified as another protein substance under tariff line 35.04 providing for the duty free entry of Milk Protein Concentrates (MPC) with protein contents greater than 85 percent.
- 2006
- Effective November 2006 DFO made a number of changes in producer quota policies to curb and limit the escalation in quota prices and values. These policies included the pay-what-you bid policy for quota purchases on the exchange and a floating transfer assessment on quota sold.
- 2007
- A Promotion program for chocolate and flavoured milk and milk shakes was initiated in Ontario by DFO. Initiative was subsequently adopted at the P5 Pool and WMP Levels by other provinces.
- 2008
- Tariff Rate Quotas were introduced by the Federal Government for milk protein concentrates imported under tariff line 35.04 as provided for by Article 28 of the GATT (WTO). No TRQs or limits were established for product originating from the U.S.
 - New Federal Standard for Cheese Implemented December 2008. New Standards removed the ambiguities and inconsistencies in the permitted use of milk, milk products and milk components as previously defined under the Food and Drug Act and the Canada Agricultural Products Act.
 - Effective August 1, 2008 a continuous quota was adopted at the National level. Provincial production is monitored against quota on a monthly basis within the allowable tolerances or flexibility limits established by the Canadian Milk Supply Management Committee (CMSMC).
- 2009
- 100% Canadian Ice Cream Promotion Initiative was launched nationally by the Dairy Farmers of Canada featuring the Blue Cow Logo.
 - P5 Harmonized quota policies were introduced on August 1st. This included a quota price cap for the exchange and common limits on the use of over- and under-production credits by producers. A non-saleable quota base was established as well, and any future general increases or decreases will come first from the non-saleable quota established. Policies were fully implemented in Nova Scotia, Québec and Ontario with joint management of the milk supplies through an alignment of quota issuance and incentive days at the producer level and the pooling of provincial and individual producer over-quota being initiated effective December 1st.
 - Federal Court upheld the legality of the new cheese standards introduced in 2008 in response to a challenge from Kraft, Parmalat and Saputo.

DATES OF HISTORICAL INTEREST

- 2010
- The initial roll-out of the Canadian Quality Milk (CQM) Program started with registration of all board members, and volunteers from dairy producer committees being trained. CQM is a national, HACCP based program, and it will be mandatory for all producers to be registered by 2014.
 - Starting June 1, 2010, the new lab testing contract began, which provided more information to producers for better farm management. A sample from every pickup is tested for composition, somatic cell count, and freezing point estimate, and one sample per week is tested for bacteria. As a result of the increased testing frequency, the bacteria penalty program was changed.
 - New Brunswick and Prince Edward Island agreed to fully align with P5 Harmonized quota policies. They became participants in the joint management of milk supplies and the pooling of provincial and individual producer over-quota effective June 1st for New Brunswick, and September 1st for Prince Edward Island
- 2011
- The Ontario Court of Justice reaffirmed that the sale, delivery, and or distribution of unpasteurized milk or milk products is prohibited. The decision was in relation to a case brought against an unlicensed Ontario dairy farmer who set up a “cow share” program to distribute raw milk to consumers illegally.
 - February 8, 2011, the Board of Directors for Eastern Breeders Inc. (EBI) and Gencor unanimously approved the amalgamation of their respective companies. The newly combined company began operations under the new name EastGen, July 1, 2011.

METRIC CONVERSION FACTORS

1 pound	=	0.4405126 litres
1 pound	=	0.4535924 kilograms
1 litre	=	2.2700826 pounds
1 litre	=	0.8798769932 quarts
1 litre	=	0.219969248 gallons
1 litre	=	1.0296923 kilograms
1 quart	=	1.1365225 litres
1 gallon	=	4.54609 litres
1 kilogram	=	2.2046225 pounds
1 kilogram	=	0.9711639 litres
1 metric tonne	=	2204.6 pounds
1 metric tonne	=	1000 kilograms
\$1 per hundredweight	=	\$2.2700826 per hectolitre
\$1 per hectolitre	=	\$0.4405126 per hundredweight



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